ANNUAL REPORT 2019 ČESKÁ PODNIKATELSKÁ POJIŠŤOVNA, a.s., VIENNA INSURANCE GROUP

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ABOUT THE COMPANY

Česká podnikatelská pojišťovna, a.s., Vienna Insurance Group

("Česká podnikatelská pojišťovna" or "ČPP")

Registered office: Pobřežní 665/23, 186 00 Praha 8

Registered capital: BCZK 1 **Client phone line:** 957 444 555

E-mail: info@cpp.cz

Company web site: www.cpp.cz Identification number: 639 98 530

Net profit - MCZK 641

Gross premiums written - BCZK 10.55 (according to Czech Accounting Standards, CAS)

The Company is the fifth largest insurer in the Czech Republic, with a market share of 7.4% In 2019, ČPP recognised a year-on-year growth by 11.5%, while according to CAP statistics the market only rose by 5.7%.

Motor third-party liability insurance contracts concluded for 1.3 million vehicles

The Company is the third largest provider of MTPL in the Czech Republic.

Vienna Insurance Group

ČPP is a part of the Vienna Insurance Group ("VIG"), one of the major insurance specialists in Austria and Central and Eastern Europe.

Establishment and incorporation of the Company:

Česká podnikatelská pojišťovna was established on 22 June 1995 and recorded in the Commercial Register on 6 November 1995.

Sole shareholder (since 1 July 2005):

Kooperativa pojišťovna, a.s., Vienna Insurance Group Pobřežní 665/21, 186 00 Praha 8 Identification number: 471 16 617

Number of full-time employees of the Company as at 31 December 2019: 852

SHAREHOLDER DESCRIPTION

Kooperativa pojišťovna, a.s., Vienna Insurance Group

("Kooperativa")

Registered office: Pobřežní 665/21, 186 00 Praha 8

Registered capital: BCZK 4.3 **Client phone line:** 957 105 105

E-mail: info@koop.cz

Company web site: www.koop.cz Identification number: 471 16 617

Net profit MCZK 3,800

Gross premiums written - BCZK 41.99

The amount of the gross premiums written in 2019 was significantly influenced by a merger with Pojišťovna České spořitelny.

Market share (according to CAS) - 23.7%

At the end of 2019, Kooperativa was the largest domestic insurance company.

Vienna Insurance Group

Kooperativa is a part of the Vienna Insurance Group ("VIG"), one of the major insurance specialists in Austria and Central and Eastern Europe.

Entry of the Company's record in the Commercial Register:

Kooperativa pojišťovna, a.s., Vienna Insurance Group is recorded in the Commercial Register maintained by the Municipal Court in Prague, section B, file number 1897.

Shareholder structure (as at 31 December 2019):

Česká spořitelna, a.s.1.59 %SČMVD1.13 %VIENNA INSURANCE GROUP AG

Wiener Versicherung Gruppe 95.84 % SVZD GmbH 1.44 % Total 100.00 %

Number of full-time employees of the Company as at 31 December 2019: 4051





In 2019, we fulfilled one of our big and long-term objectives by exceeding the threshold of BCZK 10 in gross premiums written.

The fact that ČPP's business activities were thriving and that the Company was successful in 2019 is supported not only by its business results but also by the numerous awards acquired for its services and products. We highly appreciate our success in the Insurance Company of the Year survey organised by the Association of Czech Insurance Brokers, in the Best Insurance Company competition organised by the daily Hospodářské noviny and in the Zlatá koruna (Golden Crown) competition. In 2019, the Association of Social Responsibility presented the results of another

year of the SDGs Awards competition, where an expert jury awards the best projects contributing to fulfilling the sustainable development goals. ČPP ranked third in the Reporting category.

We were successful in terms of business results in 2019 and reported increases of at least 10% in all insurance segments. I am very pleased to say that we have been reporting such increases for several years. Under the Czech Insurance Association (CAP), the gross premiums written by ČPP grew year-on-year by 11.5%, which is double the result of the entire insurance market. According to the statistics of Czech Insurance Association (CAP), gross premiums written grew by 11.6% in the non-life insurance segment and similarly by 11.4% in the life assurance segment. With its market share of 7.4%, ČPP kept its fifth position in the ranking of top domestic insurance companies. Our portfolio consists of more than 2 million contracts and more than 1.2 million clients. Although 2019 was certainly worse than 2018 in terms of natural disasters, as the country was hit by three big windstorms and a hailstorm, the disasters did not affect the final result of operations.

With more than 1.3 million insured cars in its motor third-party liability insurance portfolio, ČPP kept its position as the third biggest market player. ČPP is a trustworthy insurer for clients, offering fair, individual insurance due to its consistent prior segmentation. In addition, motorists are provided several auxiliary services and benefits. We are a universal insurance company, gaining an ever bigger market share also in the other segments. We have been keeping a double-digit production growth in life assurance for several consecutive years and have exceeded the market increase percentage several times. In 2019, we launched our new NEON product on the market under the advertising slogan "insurance for every mischance in life" and the successful start of the product was confirmed by thousands of contracts concluded in the first months after its launch. In 2019, we also supported DOMEX+ property insurance with an advertising campaign. The aim was to make property insurance as simple as possible for the clients. An insurance contract can thus be concluded with one click, as the cartoon characters Pat and Mat showed in our campaign spot.

The growing number of concluded contracts for DOMEX+ shows that the clients appreciate this approach. Business insurance is an important insurance segment for ČPP. It amounts to almost 30% of total gross premiums written. ČPP offers business insurance to companies both in the form of packages and individual underwriting of big risks. We can insure self-employed persons, small and medium-sized businesses, as well as large industrial companies or entire cities and municipalities.

Nowadays, a big part of the positive image of a company and its culture is corporate responsibility. Our success obliges us to help. Through financial support or active volunteering, we return a part of the success we have achieved to society. In 2019, we supported the "Aktivně a zdravě" ('Actively and healthily') programme as a partner and motivated more than 50,000 people to aim for a healthy lifestyle. We have been supporting the Foundation of Policemen and Firefighters (Nadace policistů a hasičů) for more than 20 years. The foundation assists the families of those who lost their health or life while helping others. Our connection with sports is also very visible – we have been the general partner of the cross-country skiing section of the Czech Ski Association since 2007. In 2019, we became one of the premium partners of the Football Association of the Czech Republic.

We know that we must keep improving our services to maintain the goodwill of our clients. We also regularly innovate our products. To remain competitive, we need to present some novelties every year and look for ways and methods how to assert ourselves among the best ones. I consider it important to develop and build relations with clients also in the digital world playing an ever bigger role in our lives.

For me personally, an insurance company comprises a very large spectrum of activities which must fit as well as the cogs in a watch. To conclude, I would like to express my appreciation and thank my nearest colleagues, business partners and brokers for their support and cooperation. I would also like to thank all employees for their great work and our clients for their trust which we highly appreciate.

Ing. Jaroslav Besperát Chairman of the board of directors AWARDS ACQUIRED IN 2019 ANNUAL REPORT 2019

AWARDS ACQUIRED IN 2019

Insurance Company of the Year

ČPP dominated the 19th annual Insurance Company of the Year survey, claiming three victories in the main four categories. For the fifth time in a row, ČPP ranked first in the Motor Vehicle Insurance category. ČPP also won the most prestigious Industrial and Business Insurance category as well as the Insurance of Individuals category. The survey is organised by the Association of Czech Insurance Brokers and the Czech Insurance Association (CAP) in cooperation with the oPojištění.cz server.

Best Insurance Company

ČPP won third place in the Most Client-Friendly Life Assurance Company category of the 11th annual Best Insurance Company competition organised by the daily Hospodářské noviny. It was decided by an expert jury.

Zlatá koruna (Golden Crown)

In the 16th annual Zlatá koruna (Golden Crown) competition, ČPP won second place in the Business Insurance category for the third time in a row, thus confirming its key position on the Czech market in the business insurance segment. The competition was held under the auspices of Alena Schillerová, Minister of Finance, and Jiří Rusnok, Governor of the Czech National Bank.

SDGs Awards

In 2019, the Association of Social Responsibility announced the third year of the 2019 SDGs Awards. An expert jury judges projects contributing to fulfilling sustainable development goals (SDGs). The SDGs Awards demonstrate the partnership and cooperation between state authorities and the private sector. ČPP placed third in the Reporting category.



MANAGEMENT REPORT ANNUAL REPORT 2019

MANAGEMENT REPORT

In 2019, total gross premiums written by ČPP reached a record BCZK 10.5 (according to Czech Accounting Standards, CAS). The year-on-year increase according to CAS methodology amounted to 11.5%. In 2019, ČPP reported increases of at least 10% basically for all insurance segments. ČPP has been growing continuously for many years without any deviations which is proof, among other things, of a well-set business strategy, the corporate health of the company, its quality, and how it is perceived both by clients and business partners.

In 2019, ČPP was one of the fastest growing top ten Czech insurance companies. Its market share of 7.4% strengthened the position of ČPP as the fifth largest insurance company in the total ranking. Net profit (according to CAS) in 2019 reached MCZK 641. The registered capital of the Company totals BCZK 1. The total assets of the Company amounted to BCZK 17.9 in 2019 and the technical provisions amounted to BCZK 9.27. ČPP administers 2.1 million client contracts and provides services to 1.2 million clients.

ČPP's sales network consists of six regional directorates located in Prague, Pilsen, Hradec Králové, České Budějovice, Brno and Ostrava. In 2019, services to clients were provided in almost one hundred branch offices across the entire Czech Republic. In addition to the branch offices, in 2019 ČPP also provided services through 83 exclusive insurance offices and about 140 points of sale. The performance of the internal network was supported by the increasing performance of the subsidiary ČPP Servis, s.r.o. and its 16 points of sale.

In 2019, according to CAP statistics non-life insurance gross premiums written rose year-on-year by 11.6%. This result strengthened the position of ČPP as the fourth largest non-life insurer in the market. The most successful

classes of non-life insurance were retail property and liability insurance, which grew year-on-year by 13.6%, and business insurance, which grew year-on-year by 11.6%. In 2019, ČPP successfully offered the DOMEX+ product. This product combines property insurance and liability insurance of individuals in a package. SIMPLEX insurance for small businesses and entrepreneurs is based on the same concept.

An extraordinary success was ČPP's cooperation with broker companies, as the volume of gross premiums written achieved BCZK 3.7. Mutual cooperation with the business partners and its successful development is connected with trust, transparency, integrity, innovations, personal stability and professionalism and the willingness to always accommodate someone's needs at the maximum level. Of significant importance in the relationship with the clients and brokers is the quality, swiftness and reliability in terms of settling claims.

ČPP belongs to the car insurance leaders on the Czech market. As for motor third-party liability insurance, it defended its third place with a market share of 15.8%. According to data of the Czech Bureau of Insurers, the number of insured cars increased by more than 23,000; at the end of 2019, the Company had 1,307,751 insured cars in its portfolio. Motor third-party liability insurance rose year-on-year by 10.2%. ČPP was also successful in the motor Casco segment where it reported a year-on--year increase in gross premiums written of 11.3% according to CAP. The motor Casco insurance portfolio rose to a total of 188,074 vehicles. Every year, ČPP supports the sale of motor vehicle insurance by offering several interesting benefits for both new and existing clients. To provide clients with higher convenience, in 2019 ČPP concentrated on assistance services, which were also communicated in its spring campaign. In 2019, ČPP finished the final preparations for launching the new generation of Autopojištění Combi Plus IV so that it is ready for sale at the beginning of 2020.

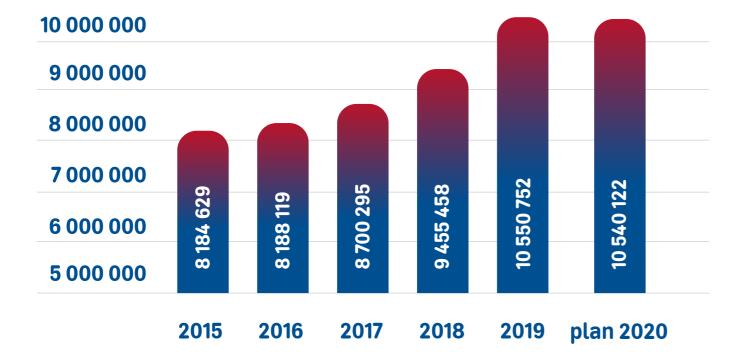
Compared to the entire life assurance market, ČPP reported above-average results. While the life assurance market grew by 2.6% in 2019, ČPP reported a year-on-year increase of 11.4% according to CAP. We have been keeping double-digit growth of production in life assurance for several consecutive years. ČPP reported an increase of 11.4% also in terms of an important life assurance segment - regular premium products. The number of insurance contracts in the portfolio exceeded 250,000. In terms of product development, ČPP responded to the trend of increasing demand for risk life assurance and launched a new group of products under the name of NEON on the market. The group comprises unit-linked assurance NEON INVEST as well as risk life assurance NEON RISK and life assurance NEON LIFE for those who prefer insurance without an investment component. The NEON products bring several improvements to clients, in the form of new riders or adjustments to existing riders. ČPP offers the broadest coverage in the market in terms of a rider covering the cost of assisted reproductive treatment which can help women up to the age of 45 years to give birth to a longed-for child. We extended the insurance coverage for congenital defects of children. As the only insurance company in the market, ČPP offers insurance of the risk of surgery of children with a congenital disorder. The NEON products also offer many discounts on premiums and bonuses. The original unit-linked assurance products Evoluce PLUS and Štístko also remain in the Company's product range. In 2019, total life assurance gross premiums written amounted to BCZK 2.45. In addition to its own insurance intermediary network, the Company has been realising a significant part of its sales through selected broker companies.

In 2019, ČPP was successful not only in terms of sales but also won several awards. In addition to its victory in the Insurance Company of the Year survey organised by the Association of Czech Insurance Brokers, ČPP also defended the second place in the Business Insurance category of the Zlatá koruna (Golden Crown) competition. ČPP ranked among the three best insurance companies in the Most Client-Friendly Life Assurance Company category of the Best Insurance Company competition organised by the daily Hospodářské noviny. Good insurance, reliability and a professional approach to clients. It is willingness and helpfulness that clients consider when assessing the satisfaction with their insurance company.

Digital technologies and new ways of commerce and communication have been developing dynamically in the past years. At the same time, pressure from the regulator, competitors and legislation has been increasing. The clients' attitude is changing. They are more demanding and have new and growing expectations. In 2019, we focused on this within Apollo 20, our transformation programme including our Business project. The objective of this project was to define the business strategy and the business model in the field of products, client segments and management tools. New legislative rules concerning personal data protection of individuals or insurance and re-insurance distribution introduced in 2019 represented a lot of work in addition to the existing procedures but they fit in with the Company's development policy aimed at protection of the clients' interests and their satisfaction.

MANAGEMENT REPORT
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Progression of gross premiums written 2015 – 2019 (TCZK), plan 2020



MANAGEMENT REPORT ANNUAL REPORT 2019

REINSURANCE

The reinsurance programme concept is based on the needs for the adequate mitigation of assumed risks in compliance with the Company's conservative reinsurance strategy. The reinsurance coverage capacities fully corresponded to the needs of the subscribers, and the Company's low own retentions effectively protected its financial stability. 2019 primarily brought a higher frequency of natural catastrophes which were, however, partially compensated by reinsurance. The Company has been cooperating with VIG Re, the Group's reinsurance company, on programmes covering catastrophic risks and motor third-party liability insurance for a long time. The major external reinsurers were SCOR, Munich Re and Sirius. Most reinsurers had an A+ or higher rating from the Standard & Poor's rating agency. The modelling and placement of the reinsurance programme covering catastrophic risks was carried out with the support of reinsurance brokers Aon and Willis Re.

CORPORATE SOCIAL RESPONSIBILITY

As a significant player on the insurance market, ČPP considers corporate responsibility to be a self-evident part and at the same time a commitment to society and the environment. Corporate responsibility is an integral part of our corporate culture and is as important as long-term prosperity. ČPP is inspired and motivated by sustainable development goals (SDGs) which represent an important impulse for the business to strengthen its cooperation with non-profit partners and perceive its own undertaking in a global context. In 2019, ČPP won third place in the Reporting category of the SDGs Awards 2019 competition organised by the Association of Social Responsibility. The awards are granted for fulfilling the UN's Sustainable Development Goals.

Every year, an increasing number of employees of the Company participate in activities which have a positive impact on Czech society. In 2019, 424 employees participated in the Day for Social Activity initiative which means that every other employee of the Company was involved. The volunteers worked almost 4,000 hours, thus supporting 96 events for the non-profit sector. One of the interesting corporate responsibility projects was the Breakfast That Helps event (Snídaně, která pomáhá). In 2019, we managed to collect more than CZK 100,000 for people in need thanks to this event.

In 2019, ČPP successfully finished the Aktivně a zdravě ('Actively and healthily') project aimed at motivating the Czech population to improve their lifestyle in terms of nutrition, exercise and relaxation. The initiative also provided an application in which users could fulfil everyday challenges and get useful advice, tips and information on the way to improving their condition and health. We succeeded in inspiring a total of 51,000 people to exercise. The project was realised in collaboration with the non-profit organisation Vím, co jím a piju o.p.s. ('I know what I eat and drink').

The underlying values of the Company's corporate culture also include an environment-friendly approach and the desire to protect natural resources. ČPP motivates its employees to follow the principles of environmental protection and frugality. ČPP's vision is to operate as a paper-free company, as evidenced by a decrease of almost three tonnes in paper consumption for 2019. In 2019, ČPP increased the number of large volume containers for sorted waste in a pilot operation mode. In 2019, ČPP joined Nespresso's project supporting the recycling of aluminium waste from coffee capsules.

ČPP actively supports diversity and equal opportunities for men and women at the workplace as well as a healthy work-life balance. By conducting regular meetings, we keep in contact with employees on maternity and parental leaves and try to create good conditions for them and make the return to work easier. In addition to courses specialising in increasing computer literacy and expert knowledge or relaxation techniques, they can also participate in language courses or utilise other internal courses. In 2017, ČPP signed the European Diversity Charter.



PART OF VIENNA INSURANCE GROUP

COMPANY PROFILE

We focus on providing our customers in Austria and CEE with custom products and services tailored to their needs. Our strategy is geared towards long-term profitability and steady earnings growth, making us a reliable partner in rapidly changing times.

Over 25,000 employees work for the Vienna Insurance Group (VIG), at around 50 companies in 30 countries. We develop insurance solutions in line with personal and local needs, which has made us one of the leaders in the insurance industry in Austria and Central and Eastern Europe (CEE).

EXPERTISE AND STABILITY

The Vienna Insurance Group is an international insurance group headquartered in the Austrian capital. After the fall of the Iron Curtain in 1989, VIG expanded rapidly from a purely Austrian business into an international group. VIG is synonymous with stability and expertise in providing financial protection against risks. The Group's origins date back to 1824. Almost two centuries of experience, coupled with a focus on our core competence of providing insurance coverage, forms a solid and secure basis for the Group's 22 million-plus customers.

FOCUS ON CENTRAL AND EASTERN EUROPE

Besides Austria, VIG places a clear emphasis on Central and Eastern Europe as its home market. The Group generates more than half of its premium income in CEE. VIG's operations are also focused on this region. This primarily reflects the forecasts for economic growth in CEE, which is predicted to be twice as high as in Western Europe, as well as the current level of insurance density, which is still well below the EU average.

LOCAL MARKET PRESENCE

For VIG, protecting customers financially against risk is a responsibility. The Group pursues a multi-brand strategy based on established local brands as well as local management. Ultimately, the Group's success and closeness to its customers is down to the strengths of each individual brand and local know-how.

STRONG FINANCES AND CREDIT RATING

VIG has an A+ rating with stable outlook from the well-known rating agency Standard & Poor's, meaning that it remains the top-rated company on the Vienna Stock Exchange's index of leading shares, the ATX. The Vienna Insurance Group is listed in both Vienna and Prague. Wiener Städtische Versicherungsverein – a stable core shareholder with a long-term focus – owns around 70% of VIG's shares. The remaining shares are in free float.



WE ARE **NUMBER 1**IN AUSTRIA, CENTRAL AND EASTERN EUROPE.

Seesam 🕨







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This document is an English translation of the Czech auditor's report.

Only the Czech version of the report is legally binding.

Independent Auditor's Report to the Shareholders of Česká podnikatelská pojišťovna, a.s., Vienna Insurance Group

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Česká podnikatelská pojišťovna, a.s., Vienna Insurance Group ("the Company"), prepared in accordance with Czech accounting legislation, which comprise the balance sheet as at 31 December 2019, and the income statement, the statement of changes in equity for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory notes. Information about the Company is set out in Note 1 to the financial statements.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31 December 2019, and of its financial performance for the year then ended in accordance with Czech accounting legislation.

Basis for Opinion

We conducted our audit in accordance with the Act on Auditors, Regulation (EU) No. 537/2014 of the European Parliament and of the Council, and Auditing Standards of the Chamber of Auditors of the Czech Republic, consisting of International Standards on Auditing (ISAs) as amended by relevant application guidelines. Our responsibilities under those regulations are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Act on Auditors and the Code of Ethics adopted by the Chamber of Auditors of the Czech Republic, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

KPMG Česká republika Audit, s.r.o., a Czech limited liability company and a member firm of the KPMG network of independent member firms affiliated with KPMG International?), a Swiss entity,

Recorded in the Commercial Register kept by the Municipal Court in Prague, Section C, Insert No. 24185

Identification No. 49619187 VAT No. CZ699001996 ID data box: 8h3gtra



Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Adequacy of provision for liabilities arising from the applied technical interest rate

Key audit matter

The Company recognises the provision for liabilities arising from the applied technical interest rate of MCZK 0 as part of Other technical provisions.

We have designated the above issue as a key audit matter as the Company's management makes subjective and comprehensive assumptions and judgments in determining the amount of the provision for liabilities arising from the applied technical interest rate.

In testing of the adequacy of liabilities arising from the applied technical interest rate, the Company applies the method of expected discounted cash flows. Liabilities to clients are determined using the best estimates of the future development of entry parameters adjusted by risk and uncertainty surcharges.

The used entry parameters mainly represent the expected insurance benefits paid in the event of death or accident based on existing insurance contracts, the expected behaviour of clients in respect of long-term life assurance contracts, expected expense rates, and discount and revenue rates.

For more information see Notes I.4.(m) and II.8.(d) of the notes to the Company's financial statements.

How the audit matter was addressed

Our audit procedures included among others:

With the help of our specialistsactuaries, we critically assessed the method of determining the provision for liabilities arising from the applied technical interest rate based on our knowledge, experience and market standards within the insurance sector.

We assessed the key assumptions, such as the claim frequency of the relevant insurance portfolio, the expected behaviour of clients in respect of long-term life assurance contracts, the expected cost of administration of insurance contracts, and other financial and non-financial assumptions. We compared the applied assumptions with the analyses provided by the management of the Company, available market data and assumptions applied in past periods.

We tested the accuracy of the calculation of the provision for liabilities arising from the applied technical interest rate and critically reviewed the relevant analyses prepared by the Company's management and inquired on the significant relevant year-on-year variances from the expected values.

We also assessed the sufficiency of the data disclosed by the Company in the notes to the financial statements.



Valuation of intangible assets in life assurance

Key audit matter

The Company recognises deferred acquisition costs of MCZK 1,980 and accumulated debt in life assurance of MCZK 0 in assets as part of Other temporary assets.

We have designated the above issue as a key audit matter as the Company's management makes subjective and comprehensive assumptions and judgments in determining the amount of deferred acquisition costs and accumulated debt in life assurance.

The amount of deferred acquisition costs is based on the value of expected future deductions from initial fees from premium income. The Company regularly calculates the recoverable amount of these deferred acquisition costs using actuarial methods and historical data and then compares the recoverable amount with their carrying amount. The recoverable amount is determined based on estimated key parameters, such as the expected lapse rate of the insurance portfolio.

The accumulated debt in life assurance is determined using the prospective method, taking into consideration all relevant future cash flows and using assumptions based on historical data about the lapse rate, claim frequency, expenses and other calculation assumptions.

For more information see Notes I.4.(f),(g) and II.6.(a) of the notes to the Company's financial statements.

How the audit matter was addressed

Our audit procedures included among others:

Based on our knowledge, experience and market standards within the insurance sector, we critically assessed the method of the recognition of both items.

We tested the proposal, implementation and operational effectiveness of the system and manual controls of the correct calculation of the acquisition costs. The testing was carried out through inquiries together with observation, inspection and review of the underlying documentation and selected recounts.

Further, we involved our specialistsactuaries to assess the applied key assumptions and methods used by the Company in valuing both intangible assets in life assurance and we assessed the accuracy of the calculation. For these purposes we critically assessed the relevant analyses and inquired management on the relevant year-on-year variances from the expected values. We assessed the key assumptions, such as the expected lapse rate of the existing insurance portfolio, its claim frequency and related expenses and compared these key assumptions with externally available data, our own estimates and assumptions applied in the previous periods.

We assessed whether both intangible assets in life assurance are adequately reflected in the liability adequacy test (LAT) which is carried out by the management of the Company to ensure that the amount of reported liabilities is adequate or that the amount of recognised insurance liabilities reduced by the relevant intangible assets is sufficient.



We carried out analytical procedures in the form of a year-on-year comparison of both intangible assets in life assurance, primarily their amount in terms of the volume of new business and other significant parameters, such as the expected lapse rate of the existing insurance portfolio and the rate used to discount future cash flows.

We also assessed the sufficiency of the data concerning both items disclosed by the Company in the notes to the financial statements.

Valuation of a provision for outstanding claims

Key audit matter

The Company recognises a provision to cover insurance claims incurred but not yet reported in the period (IBNR provision) of MCZK 1,576 and a provision to cover insurance claims incurred and reported, but not yet settled (RBNS provision) of MCZK 4,183. Both provisions as a whole form the Company's provision for outstanding claims.

We determined the above area to be a key audit matter as the Company makes subjective and complex assumptions and judgements when determining the provision for outstanding claims.

When determining the IBNR provision, the Company uses actuarial and statistical methods. For all classes of insurance except for motor third party liability insurance, the Company uses the chain-ladder method based on the amount of paid insurance settlement or the amount of insurance claims incurred. The Company applies Monte Carlo simulations for motor third party liability insurance.

How the audit matter was addressed

Among other things, we performed the procedures outlined below to address this key audit matter:

We tested the design, implementation and operating effectiveness of system and manual controls over the correct determination of expenses for insurance claims and RBNS provisions. The tests included inquiry in combination with observation and inspection of underlying documentation and selected recalculations.

We carried out detailed valuation testing on a sample of selected items of the RBNS provision, inquired management of the Company on their development in time and reconciled information in the accounting records with the underlying data in the Company's systems.

With the help of our specialists-actuaries we critically assessed the method for determining the IBNR provision based on our knowledge, experience and market standards within the insurance sector.

When verifying the IBNR provision, we assessed key assumptions such as the



Input parameters used in determining the IBNR provision mainly represent information on damage incurred in prior periods, in particular their amount and frequency.

For determining the amount of the RBNS provision, the Company estimates total expenses for individual classes of insurance which it subsequently decreases by the estimate of expected salvage values and other similar entitlements of the Company.

The provision for outstanding claims includes also an estimate of all related external and internal claims handling cost.

Additional information is disclosed in note I.4.(k) and II.8.(b) of the Company's financial statements.

characteristics of the insurance portfolio and expected developments in the amount and frequency of future insurance claims. In our analyses, we considered the expected development of expenses for insurance claims with regard to the legislation in force. We compared the assumptions applied by the management of the Company with available market data, own estimates and assumptions applied in prior periods.

We tested the correctness of the calculated IBNR provision. We critically reviewed the assumptions applied by the Company's management and inquired on significant relevant year-to-year variations from our expected values. We also carried out own recalculations of certain parts of the IBNR provisions.

As part of testing the provision for outstanding claims we analysed in detail the result of the claim run-off test.

Accordingly, we assessed the adequacy of the total provision for outstanding claims and assessed the adequacy of methods applied to determine the provisions.

In addition, we assessed the adequacy of the information disclosed by the Company in the notes to financial statements.

Other Information

In accordance with Section 2(b) of the Act on Auditors, other information is defined as information included in the annual report other than the financial statements and our auditor's report. The statutory body is responsible for the other information.

Our opinion on the financial statements does not cover the other information. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. In addition, we assess whether the other information has been prepared, in all material respects, in accordance with applicable laws and regulations, in particular, whether the other information complies with laws and



regulations in terms of formal requirements and the procedure for preparing the other information in the context of materiality, i.e. whether any non-compliance with those requirements could influence judgments made on the basis of the other information.

Based on the procedures performed, to the extent we are able to assess it, we report that:

- the other information describing matters that are also presented in the financial statements is, in all material respects, consistent with the financial statements; and
- the other information has been prepared in accordance with applicable laws and regulations.

In addition, our responsibility is to report, based on the knowledge and understanding of the Company obtained in the audit, on whether the other information contains any material misstatement. Based on the procedures we have performed on the other information obtained, we have not identified any material misstatement.

Responsibilities of the Statutory Body, Supervisory Board and Audit Committee for the Financial Statements

The statutory body is responsible for the preparation and fair presentation of the financial statements in accordance with Czech accounting legislation and for such internal control as the statutory body determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the statutory body is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the statutory body either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Supervisory Board, in collaboration with the Audit Committee, is responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the above regulations will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with the above regulations, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

 Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion,



forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness
 of accounting estimates and related disclosures made by the statutory body.
- Conclude on the appropriateness of the statutory body's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

In compliance with Article 10(2) of Regulation (EU) No. 537/2014 of the European Parliament and of the Council, we provide the following information in our independent auditor's report, which is required in addition to the requirements of International Standards on Auditing:

Appointment of Auditor and Period of Engagement

We were appointed as the auditors of the Company by the General Meeting of Shareholders on 2 May 2018 and our uninterrupted engagement has lasted for 13 years.



Consistency with Additional Report to Audit Committee

We confirm that our audit opinion on the financial statements expressed herein is consistent with the additional report to the Audit Committee of the Company, which we issued on 27 March 2020 in accordance with Article 11 of Regulation (EU) No. 537/2014 of the European Parliament and of the Council.

Provision of Non-audit Services

We declare that no prohibited services referred to in Article 5 of Regulation (EU) No. 537/2014 of the European Parliament and of the Council were provided.

Except for the statutory audit, we did not provide the Company and its controlled undertakings with any other services that have not been disclosed in notes to the financial statements or annual report.

Statutory Auditor Responsible for the Engagement

Jindřich Vašina is the statutory auditor responsible for the audit of the financial statements of Česká podnikatelská pojišťovna, a.s., Vienna Insurance Group as at 31 December 2019, based on which this independent auditor's report has been prepared.

Prague 27 March 2020

KPMG Česká republika Audit, s.r.o. Registration number 71

KPMG Coski zymlika andil

Jindřich Vašina Partner Registration number 2059



BALANCE SHEET AS AT 31 DECEMBER 2019

(IN THOUSANDS OF CZECH CROWNS TCZK)

| Description | Line Number | 2019 Gross | 2019 Adjustment | 2019 Net | 2018* Net |
|-----------------------------------------------------------------------------------------------------------------------|----------------|---------------|--------------------|-------------|--------------|
| I. ASSETS | | | | | |
| A. Receivabless for subscribed registered capital | 10 | | | | |
| B. Intangible fixed assets, thereof | 11 | 471 012 | -343 246 | 127 766 | 115 297 |
| C. Investments | 14 | 11 287 351 | -1704 | 11 285 647 | 10 485 247 |
| I. Land and buildings, thereof | 15 | 7 259 | -1704 | 5 555 | 5 701 |
| 2. Buildings | 19 | 7 259 | -1704 | 5 555 | 5 701 |
| a) Land and buildings – self-occupied | 16 | 7 259 | -1704 | 5 555 | 5 701 |
| II. Investments in affiliated undertakings and participating interests | 17 | 389 198 | | 389 198 | 365 816 |
| Participating interests with controlling influence | 18 | 374 807 | | 374 807 | 349 259 |
| Debt securities issued by, and loans and credits to, undertakings – controlling influence | 19 | 14 391 | | 14 391 | 16 557 |
| III. Other investments | 22 | 10 890 894 | | 10 890 894 | 10 113 730 |
| Shares and other variable-yield securities, other participating interests | 23 | 918 958 | | 918 958 | 842 217 |
| 2. Bonds and other fixed-income securities | 24 | 9 892 364 | | 9 892 364 | 9 266 772 |
| a) valued at fair value | | 4 433 452 | | 4 433 452 | 3 446 388 |
| b) held to maturity | | 5 458 912 | | 5 458 912 | 5 820 384 |
| 5. Other loans and credits | 26 | 1 491 | | 1491 | 1903 |
| 6. Deposits with financial institutions | 27 | 70 188 | | 70 188 | |

| Description | | 2019 Gross | 2019 Adjustment | 2019 Net | 2018* Net |
|---------------------------------------------------------------------------------------------------|----|---------------|--------------------|-------------|--------------|
| 7. Other investments | 28 | 7 893 | | 7 893 | 2 838 |
| D. Investments for the benefit of life assurance policyholders who bear the investment risk | 30 | 2 078 438 | | 2 078 438 | 1680 028 |
| E. Debtors | | 1 049 939 | -273 816 | 776 123 | 737 338 |
| I. Receivables arising from direct insurance operations | 31 | 859 879 | -273 032 | 586 847 | 515 760 |
| 1. Policyholders, thereof | 32 | 755 719 | -183 205 | 572 514 | 499 032 |
| 2. Intermediaries, thereof | 35 | 104 160 | -89 827 | 14 333 | 16 728 |
| II. Receivables arising from reinsurance operations, thereof | 38 | 33 454 | | 33 454 | 12 240 |
| III. Other receivables, thereof | 41 | 156 606 | -784 | 155 822 | 209 338 |
| F. Other assets | 44 | 744 506 | -128 925 | 615 581 | 746 098 |
| I. Tangible fixed assets other than those listed under "C.I. Land and buildings", and inventories | 45 | 168 548 | -128 925 | 39 623 | 43 648 |
| II. Cash on accounts in financial institutions and cash in hand | 46 | 575 958 | | 575 958 | 702 450 |
| G. Temporary asset accounts | 48 | 3 070 493 | | 3 070 493 | 2 817 031 |
| II. Deferred acquisition costs | 50 | 2 644 240 | | 2 644 240 | 2 503 948 |
| a) in life-assurance business | 51 | 1980 181 | | 1980 181 | 1986 798 |
| b) in non-life insurance | 52 | 664 059 | | 664 059 | 517 150 |
| III. Other temporary asset accounts | 53 | 426 253 | | 426 253 | 313 083 |
| a) Estimated receivables | 54 | 377 296 | | 377 296 | 274 641 |
| TOTAL ASSETS | | 18 701 739 | -747 691 | 17 954 048 | 16 581 039 |

| Description | Line Number | | 2019 | | 2018* |
|---------------------------------------------|----------------|-----------|-----------|-----------|-----------|
| II. LIABILITIES | | | | | |
| A. Equity | 55 | | 2 701 818 | | 2 301 372 |
| I. Registered capital, thereof | 56 | | 1000 000 | | 1000 000 |
| IV. Other capital funds | 61 | | 135 095 | | -31 550 |
| V. Reserve fund and other funds from profit | 62 | | 4 737 | | 3 242 |
| VI. Profit or loss brought forward | 63 | | 920 745 | | 819 502 |
| VII. Profit or loss for the financial year | 64 | | 641 241 | | 510 178 |
| B. Subordinated liabilities | 65 | | | | |
| C. Technical provisions | 66 | | 9 265 415 | | 9 002 630 |
| 1. Provision for unearned premiums | 67 | | | | |
| a) gross amount | 68 | 2 931 839 | | 2 563 461 | |
| b) reinsurance share (-) | 69 | 699 282 | 2 232 557 | 637 797 | 1925 664 |
| 2. Life assurance provision | 70 | | | | |
| a) gross amount | 71 | 3 201 301 | | 3 387 670 | |
| b) reinsurance share (-) | 72 | | 3 201 301 | | 3 387 670 |
| 3. Provision for outstanding claims | 73 | | | | |
| a) gross amount | 74 | 5 759 485 | | 5 343 180 | |
| b) reinsurance share (-) | 75 | 2 580 128 | 3 179 357 | 2 377 337 | 2 965 843 |
| 4. Provision for bonuses and rebates | 76 | | | | |
| a) gross amount | 77 | 606 742 | | 488 105 | |
| b) reinsurance share (-) | 78 | 17 649 | 589 093 | 14 891 | 473 214 |
| 6. Other technical provisions | 86 | | | | |
| a) gross amount | 87 | 63 480 | | 250 608 | |
| b) reinsurance share (-) | 88 | 373 | 63 107 | 369 | 250 239 |

| Description | Line Number | | 2019 | | 2018* |
|------------------------------------------------------------------------------------------------------------------|----------------|-----------|------------|----------|------------|
| D. Life assurance technical provision where the investment risk is borne by the policyholders | 89 | | 2 078 438 | | 1 680 028 |
| a) gross amount | 124 | 2 078 438 | | 1680 028 | |
| b) reinsurance share (-) | 125 | | | | |
| E. Provisions | 90 | | 31 432 | | 96 081 |
| Provisions for pensions and similar obligations | 91 | | 28 582 | | 33 291 |
| 2. Provisions for taxation | 92 | | | | 28 190 |
| 3. Other provisions | 93 | | 2 850 | | 34 600 |
| F. Deposits received from reinsurers | 94 | | 2 264 237 | | 2 134 085 |
| G. Creditors | 95 | | 747 331 | | 594 515 |
| I. Payables arising from direct insurance operations, thereof | 96 | | 493 011 | | 403 636 |
| II. Payables arising from reinsurance operations, thereof | 99 | | 54 254 | | 9 440 |
| V. Other payables, thereof | 110 | | 200 066 | | 181 439 |
| a) Tax liabilities and payables due to social security and health insurance institutions | 111 | | 25 049 | | 26 395 |
| H. Temporary liability accounts | 115 | | 865 377 | | 772 328 |
| I. Accrued expenses and deferred revenues | 116 | | 293 263 | | 254 647 |
| II. Other temporary liability accounts | 117 | | 572 114 | | 517 681 |
| a) Estimated payables | 118 | | 572 114 | | 517 681 |
| TOTAL LIABILITIES | | | 17 954 048 | | 16 581 039 |

^{*} year 2018 was influenced due to new methodology of accumulated debt, see point I.5 in Notes to financial statements

INCOME STATEMENT FOR THE YEAR ENDED 31. 12. 2019

(IN THOUSANDS OF CZECH CROWNS TCZK)

| Description | 2019 Base | 2019 Subtotal | 2019 Result | 2018* Result | |
|---------------------------------------------------------------------------|--------------|------------------|----------------|-----------------|--|
| I. TECHNICAL ACCOUNT FOR NON-LIFE INSURANCE | Х | Х | Х | Х | |
| 1. Earned premiums, net of reinsurance: | Х | Х | Х | Х | |
| a) gross premiums written | 8 094 799 | Х | Х | Х | |
| b) outward reinsurance premiums (-) | 2 470 186 | 5 624 613 | Х | Х | |
| c) change in the gross provision for unearned premiums (+/-) | 368 391 | Х | Х | Х | |
| d) change in the provision for unearned premiums, reinsurance share (+/-) | 61 480 | 306 911 | 5 317 702 | 4 646 553 | |
| Allocated investment return transferred from the non-technical account | Х | Х | 131 619 | 153 304 | |
| 3. Other technical income, net of reinsurance | Х | Х | 104 748 | 106 014 | |
| 4. Claims incurred, net of reinsurance: | Х | Х | Х | Х | |
| a) claims paid: | Х | Х | Х | Х | |
| aa) gross amount | 4 348 757 | Х | Х | Х | |
| bb) reinsurance share (-) | 1 295 151 | 3 053 606 | Х | Х | |
| b) change in the provision for outstanding claims: | Х | Х | Х | Х | |
| aa) gross amount | 293 509 | Х | Х | Х | |
| bb) reinsurance share (-) | 177 277 | 116 232 | 3 169 838 | 2 772 511 | |
| 5. Changes in other technical provisions, net of reinsurance (+/-) | Х | Х | -194 125 | -25 760 | |
| 6. Bonuses and rebates, net of reinsurance | Х | Х | 100 061 | 56 821 | |
| 7. Net operating expenses: | Х | Х | Х | Х | |
| a) acquisition costs | Х | 2 264 160 | Х | Х | |
| b) change in deferred acquisition costs (+/-) | Х | -146 909 | Х | Х | |

| c) administrative expenses | X | 314 919 | X | Х |
|---------------------------------------------------------------|---|---------|----------|-----------|
| d) reinsurance commissions and profit participation (-) | X | 727 606 | 1704 564 | 1 423 116 |
| 8. Other technical expenses, net of reinsurance | X | Х | 335 914 | 251 767 |
| 10. Sub-total on the technical account for non-life insurance | Х | Х | 437 817 | 427 416 |

| Description | 2019 Base | 2019 Subtotal | 2019 Result | 2018* Result |
|---------------------------------------------------------------------------------------------------------------|--------------|------------------|----------------|-----------------|
| II. TECHNICAL ACCOUNT FOR LIFE ASSURANCE | Х | Х | Х | Х |
| 1. Earned premiums, net of reinsurance: | Х | Х | Х | Х |
| a) gross premiums written | Х | 2 452 296 | Х | Х |
| b) outward reinsurance premiums (-) | Х | 376 923 | Х | Х |
| c) change in the provision for unearned premiums, net of reinsurance (+/-) | X | -18 | 2 075 391 | 1879 604 |
| 2. Income from investments: | Х | Х | X | Χ |
| a) income from participating interests, with a separate indication of that derived from controlling influence | X | | Х | X |
| b) income from other investments, with a separate indication of that derived from controlling influence | X | Х | X | X |
| aa) income from land and buildings | | X | Χ | X |
| bb) income from other investments | 144 445 | 144 445 | X | Χ |
| c) value adjustments on investments | Х | 1 410 | Х | Х |
| d) income from disposal of investments | X | 264 797 | 410 652 | 173 559 |
| 3. Unrealised gains on investments | Х | Х | 265 567 | 3 395 |
| 4. Other technical income, net of reinsurance | X | Х | 40 387 | 31 608 |
| 5. Claims incurred, net of reinsurance: | X | Х | Х | Х |

| Description | 2019 Base | 2019 Subtotal | 2019 Result | 2018* Result | |
|---------------------------------------------------------------------|--------------|------------------|----------------|-----------------|--|
| a) claims paid: | х | х | Х | Х | |
| aa) gross amount | 1 121 473 | Х | Х | Х | |
| bb) reinsurance share (-) | 115 802 | 1005 671 | Х | Х | |
| b) change in the provision for outstanding claims: | Х | Х | Х | Х | |
| aa) gross amount | 122 796 | Х | Х | Х | |
| bb) reinsurance share (-) | 25 514 | 97 282 | 1102 953 | 856 141 | |
| 6. Changes in other technical provisions, net of reinsurance (+/-): | Х | Х | Х | Х | |
| a) life assurance provisions: | Х | Х | Х | Х | |
| aa) gross amount | -186 369 | Х | X | X | |
| bb) reinsurance share (-) | | -186 369 | X | X | |
| b) other technical provisions, net of reinsurance | Х | 405 403 | 219 034 | -96 459 | |
| 7. Bonuses and rebates, net of reinsurance | Х | Х | 120 331 | 113 221 | |
| 8. Net operating expenses: | Х | Х | X | X | |
| a) acquisition costs | Х | 873 241 | Х | Х | |
| b) change in deferred acquisition costs (+/-) | Х | 6 616 | Х | Х | |
| c) administrative expenses | Х | 101 325 | Х | X | |
| d) reinsurance commissions and profit participation (-) | Х | 222 795 | 758 387 | 705 994 | |
| 9. Expenses connected with investments: | Х | Х | X | X | |
| a) investment management charges, including interest | Х | 14 166 | Х | Х | |
| b) value adjustments on investments | Х | 766 | Х | Х | |
| c) book value of disposed investments | Х | 235 479 | 250 411 | 43 249 | |
| 10. Unrealised losses on investments | Х | Х | 820 | 195 731 | |
| 11. Other technical expenses, net of reinsurance | Х | Х | 22 953 | 22 193 | |
| 13. Sub-total on the technical account for life assurance | Х | Х | 317 108 | 248 096 | |

| Description | 2019 Base | 2019 Subtotal | 2019 Result | 2018* Result |
|---------------------------------------------------------------------------------------------------------------|--------------|------------------|----------------|-----------------|
| III. NON-TECHNICAL ACCOUNT | Х | Х | Х | Х |
| 1. Result of the technical account for non-life insurance | Х | Х | 437 817 | 427 416 |
| 2. Result of the technical account for life assurance | Х | Х | 317 108 | 248 096 |
| 3. Income from investments: | Х | Х | Х | × |
| a) income from participating interests, with a separate indication of that derived from controlling influence | Х | 11 957 | Х | Х |
| b) income from other investments, with a separate indication of that derived from controlling influence | Х | Х | Х | Х |
| aa) income from land and buildings | | Х | Х | X |
| bb) income from other investments | 166 777 | 166 777 | Х | X |
| c) value adjustments on investments | Х | 10 881 | Х | X |
| d) income from disposal of investments | Х | 1 005 815 | 1 195 430 | 966 882 |
| Allocated investment return transferred from the technical account for life-assurance | Х | Х | | |
| 5. Expenses connected with investments: | Х | Х | Х | X |
| a) investment management charges, including interest | Х | 77 366 | Х | X |
| b) value adjustments on investments | Х | 3 821 | Х | X |
| c) book value of disposed investments | Х | 982 624 | 1 063 811 | 813 578 |
| 6. Allocated investment return transferred to the technical account for non-life-insurance | Х | Х | 131 619 | 153 304 |
| 7. Other income | Х | Х | 41 481 | 1867 |
| 8. Other expenses | Х | Х | 23 944 | 58 403 |
| 9. Income tax on ordinary activities | Х | Х | 131 121 | 108 670 |
| 10. Profit or loss on ordinary activities after tax | Х | Х | 641 341 | 510 306 |
| 15. Other taxes not shown under the preceding items | Х | Х | 100 | 128 |
| 16. Profit or loss for the financial year | Х | Х | 641 241 | 510 178 |

^{*} year 2018 was influenced due to new methodology of accumulated debt, see point I.5 in Notes to financial statements

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31. 12. 2019

(IN THOUSANDS OF CZECH CROWNS TCZK)

| | Registered capital | Own shares | Share premium | Reserve funds | Changes in valuation | Profit (loss)* | Total |
|------------------------------------------------------------------------------------------|--------------------|---------------|---------------|------------------|----------------------|-------------------|-----------|
| Balance at 1. 1. 2018* | 1000000 | | | 3 300 | 66 603 | 1 136 741 | 2 206 644 |
| FX gains (losses) and changes in valuation not included in the profit and loss statement | | | | | -98 153 | | -98 153 |
| Net profit/loss for accounting period | | | | | | 510 178 | 510 178 |
| Profit shares | | | | | | -306 589 | -306 589 |
| Transfers to funds | | | | 10 650 | | -10 650 | |
| Reduction of funds | | | | -10 708 | | | -10 708 |
| BALANCE AT 31. 12. 2018* | 1000000 | | | 3 242 | -31 550 | 1329 680 | 2 301 372 |

| | Registered capital | Own shares | Share premium | Reserve funds | Changes in valuation | Profit (loss)* | Total |
|------------------------------------------------------------------------------------------|--------------------|---------------|------------------|------------------|----------------------|-------------------|-----------|
| Balance at 1. 1. 2019 | 1000000 | | | 3 242 | -31 550 | 1329 680 | 2 301 372 |
| FX gains (losses) and changes in valuation not included in the profit and loss statement | | | | | 166 645 | | 166 645 |
| Net profit/loss for accounting period | | | | | | 641 241 | 641 241 |
| Profit shares | | | | | | -396 755 | -396 755 |
| Addition to funds | | | | 12 180 | | -12 180 | |
| Reduction of funds | | | | -10 685 | | | -10 685 |
| BALANCE AT 31. 12. 2019 | 1000000 | | | 4 737 | 135 095 | 1561986 | 2 701 818 |

^{*} year 2018 was influenced due to new methodology of accumulated debt, see point I.5 in Notes to financial statements

NOTES TO THE FINANCIAL STATEMENTS AS AT 31 DECEMBER 2019

I. GENERAL INFORMATION

I. 1. Description and principal activities

Česká podnikatelská pojišťovna, a.s., Vienna Insurance Group ("the Company" or "the Insurance Company") was registered in the Commercial Register on 6 November 1995.

ID number of the Company: 639 98 530

Principal business activities:

- 1. insurance activities pursuant to Act No. 277/2009 Coll., on Insurance, as amended, ("the Insurance Act"), Annex No. 1 to the Insurance Act:
 - in the scope of life assurance classes listed in Part A, par. I, letters (a), (b), (c), par. II and par. III;
 - in the scope of non-life insurance classes listed in Part B, par. 14, 15, 16, 17, 18;
 - in the scope of non-life insurance classes listed in Part C, letters (a), (b), (c), (d), (e), (f), (g), (h).

2. reinsurance activities in the scope of non-life reinsurance;

3. activities related to insurance activities:

- intermediary activity carried out in relation to insurance activities in accordance with the Insurance Act
- advisory activity related to insurance of individuals and legal entities in accordance with the Insurance Act
- investigation of claims performed based on a contract entered into with the Insurance Company in accordance with the Insurance Act

- pursuit of intermediary activities in terms of:
 - construction savings
 - supplementary pension insurance with state contribution, supplementary pension savings and retirement insurance
 - consumer loans
- educational activities for insurance intermediaries and independent loss adjusters.

Registered office of the Company:

Česká podnikatelská pojišťovna, a.s., Vienna Insurance Group Pobřežní 665/23 186 00 Praha 8

Members of the board of directors and supervisory board as at 31 December 2019:

Members of the board of directors:

Chairman

Ing. Jaroslav Besperát, date of birth 23 December 1970 Praha 9, Čenovická 2142, post code 190 16 Function held from: 1 November 2015 Membership held from: 1 November 2015

Members:

Ing. František Vlnař, date of birth: 6 June 1960 Praha 4, Mikuláše z Husi 1521/2, post code 140 00 Function held from: 1 November 2015 Membership held from: 1 November 2015 Ing. Jaroslav Kulhánek, date of birth: 12 March 1957 Hradec Králové, Zalomená 175/22; post code 500 02 Membership held from: 1 January 2019

Mag. Christoph Rath, date of birth: 16 November 1976 1090 Wien, Kurzbauegasse 5/1, Austria Membership held from: 1 April 2019

Mag. Gerhard Lahner, date of birth: 15 March 1977 2130 Mistelbach, Gartengasse 21, Austria Membership held from: 1 July 2017 Membership held from: 30 September 2019

Supervisory board:

Chairman:

Ing. Martin Diviš, MBA, date of birth: 1 December 1973 Divoká Šárka 39/4, Liboc, 164 00 Praha 6 Function held from: 26 January 2019 Membership held from: 1 January 2019

Vice-chair:

Prof. Elizabeth Stadler, date of birth: 1 December 1961 3550 Langenlois, Höllgasse 32, Austria Function held from: 26 January 2019 Membership held from: 1 January 2019

Members:

Ing. Vladimír Mráz, date of birth: 11 April 1940 Nekázanka 881/9, Nové Město, 110 00 Praha 1 Membership held from: 1 January 2019

Mag. Liane Hirner, date of birth: 10 November 1968 1040 Wien, Argentinierstrasse 11, Austria Membership held from: 1 January 2019 Mgr. Jolana Kolaříková, date of birth: 9 February 1978 Bacháčkova 210/4, Malešice, 108 00 Praha 10 Membership held from: 1 January 2019

Ing. Petr Vokřál, date of birth: 23 November 1973 Politických vězňů 123, 281 51 Velký Osek Membership held from: 1 January 2019

Sole shareholder:

Kooperativa pojišťovna, a.s., Vienna Insurance Group Pobřežní 665/21, 186 00 Praha 8 – Karlín Identification number: 471 16 617

Course of action:

The board of directors acts on behalf of the Company. Two members of the board of directors of the Company must always act together on behalf of the Company and may also bind the Company. In order to sign on behalf of the Company, their signature, name, surname, title and function on the board are required alongside the printed or written name of the Company.

Organisational structure:

The Company has the following bodies: the general meeting of shareholders, the board of directors and the supervisory board. The Company conducts its activities through its organisational divisions, comprising divisions of the first management level of the general directorate, the head office and the regional headquarters.

I. 2. Compliance with legislation

At the reporting date, the Company fully complied with Act No. 277/2009 Coll., on Insurance, as amended ("the Insurance Act"), Act No. 89/2012 Coll., the Civil Code, Act No. 170/2018 Coll., on Insurance and Reinsurance Distribution, Act No. 168/1999 Coll., on Liability Insurance for Losses Caused by the Operation of a Motor Vehicle, as amended ("the Act on Motor Third-Party Liability Insurance"), and related implementing decrees and other applicable legislation.

I. 3. Basis of preparation

The accounting records of the Company are maintained and its financial statements have been prepared in accordance with Act No. 563/1991 Coll., on Accounting, as amended; Decree No. 502/2002 Coll., implementing certain provisions of Act No. 563/1991 Coll., on Accounting, as amended, for entities that are insurance companies ("Decree No. 502/2002 Coll."), Czech Accounting Standards for entities that maintain their accounting records in compliance with Decree No. 502/2002 Coll., as amended, and other relevant legislation. As at 1 January 2019, the Company changed its accounting policy described in detail in Note I.5, and as a result of these changes some information from prior period was restated.

The accounting records of the Company are maintained in such a manner that the financial statements prepared based on those records give a true and fair view of the Company's financial position and financial performance.

The financial statements are based on the assumption that the Entity will continue as a going concern and that there is no circumstance that would restrict or prevent the Entity's ability to continue as a going concern in the foreseeable future.

I. 4. Significant accounting policies

(a) Tangible and intangible fixed assets

Tangible and intangible fixed assets are stated at acquisition cost.

Tangible fixed assets costing less than TCZK 40 referred to as low-value assets are depreciated over a three-year period. Intangible fixed assets costing less than TCZK 60 are charged to the income statement in the year in which they are acquired. The annual depreciation rate reflects the assets' expected useful lives.

The following depreciation rates are used for the individual asset classes:

| Fixed assets | Method | Depreciation rate in % |
|-----------------------------------------------------|---------------|------------------------|
| Software | Straight-line | 25.0 |
| Other intangible fixed assets | Straight-line | 16.7 – 100.0 |
| Long-term operating movable assets – class I and II | Straight-line | 16.7 - 25.0 |
| Long-term operating movable assets – class III | Straight-line | 16.7 |

(grouped according to material subclasses with the same depreciation rate)

(b) Investments

Land and buildings

Land and buildings are initially recorded at their acquisition cost. Land is not subsequently depreciated while buildings are subsequently depreciated over their estimated useful lives. In the income statement, depreciation and respective impairment are presented in: Investment management charges.

| Fixed assets | Method | Depreciation rate in % |
|----------------------------------------------------------|---------------|------------------------|
| 4 th depreciation category – 30 years – 3.3% | straight-line | 3.33 |
| 5 th depreciation category – 45 years – 2.25% | straight-line | 2.25 |
| 6 th depreciation category – 50 years – 2.00% | straight-line | 2.00 |

Improvements to leased real estate are depreciated on a straight-line basis over the shorter of the lease term and their estimated useful lives.

Investments in affiliated undertakings and participating interests

Participating interests in controlled persons are participations in another enterprise in which the company holds a controlling influence. In addition, other cases where the insurance company is a controlling person are reported under this item.

A participating interest with significant influence is an ownership interest in an affiliated company in which the insurance company exercises significant influence. The insurance company exercises significant influence if it holds, directly or indirectly, at least 20% of another company's registered capital or voting rights, unless it exercises controlling influence over that company or clearly demonstrates that it is unable to exercise significant influence.

At the acquisition date and at the balance sheet date, participating interests are stated at their acquisition cost. The acquisition cost is the amount for which the participating interests were acquired and includes all expenses directly associated with the acquisition. Similarly as for other assets, as at the balance sheet date the Company assesses whether the participating interests are impaired.

Participation interests denominated in foreign currency are translated based on the current exchange rate published by the CNB as at the balance sheet date and the appropriate exchange rate difference is charged to profit or loss.

Debt securities

At the acquisition date, debt securities are stated at acquisition cost.

Acquisition cost is the amount for which a debt security has been acquired and includes a proportionate part of any accrued interest and expenses directly associated with the acquisition.

The Company amortises premiums and discounts on all debt securities. Premiums and discounts are amortised to the income statement on the basis of the effective interest rate method from the date of acquisition to their maturity.

Amortised debt securities are revalued at their fair value as at the balance sheet date with the exception of debt securities held to maturity.

Fair value means the price derived from the listed market mid prices which are published by a domestic or foreign stock exchange or other public (organised) market. The Company applies the most recent published market price as at the date of the financial statements (balance sheet date). If no market price is available or if it does not sufficiently represent the fair value, the fair value is determined on the basis of a qualified estimate. The Company uses in its models intended to establish the fair value of the Company's securities exclusively available market data. Valuation models reflect current market conditions existing at the date of valuation, which may not reflect the market situation before or after that date.

Amortised cost means the price used when first recognised (the acquisition cost), which is gradually increased by accrued interest income, adjusted by amortisation of the discount/premium and decreased by the amount of adjustments.

Debt securities are classified as securities valued at fair value through profit and loss or securities available for sale, and securities held to maturity.

The Company recognises the bonds held to maturity at their amortised cost as at the balance sheet date.

A change in the fair value of debt securities valued through profit and loss is recognised in the income statement and a change in the fair value of available-for-sale securities is recognised in the balance sheet.

Where debt securities are denominated in foreign currency, their value is translated based on the current exchange rate published by the Czech National Bank ("CNB"). The appropriate exchange rate difference is charged to profit or loss.

Shares and other variable-yield securities

At the acquisition date, shares and other variable-yield securities are accounted for at acquisition cost.

Acquisition cost is the amount for which the shares or other variable-yield securities were acquired and includes all expenses directly associated with the acquisition.

At the balance sheet date, shares and other variable-yield securities are revalued at their fair value.

Fair value means the price derived from the listed market mid prices which are published by a domestic or foreign stock exchange or other public (organised) market. The Company applies the most recent published market price as at the date of the financial statements (balance sheet date). If no market price is available or if it does not sufficiently represent the fair value, the fair value is determined on the basis of a qualified estimate. The Company uses in its models intended to establish the fair value of the Company's securities exclusively available market data. Valuation models reflect current market conditions existing at the date of valuation, which may not reflect the market situation before or after that date.

The change in fair value of available-for-sale shares and units is recognised in the balance sheet. The change in fair value of other variable-yield securities is recognised in the income statement.

Where shares and other variable-yield securities are denominated in a foreign currency, their value is translated based on the current exchange rate published by the CNB. The appropriate exchange rate difference is included in the fair value.

Deposits with financial institutions

Deposits with financial institutions are initially recognised at nominal value. As at the balance sheet date, this nominal value is adjusted by accrued interest.

Deposits denominated in foreign currency are translated based on the current exchange rate published by the CNB and the appropriate exchange rate difference is charged to profit or loss.

Derivatives intended for trading

Derivatives are valued at fair value. Their fair value is derived from the listed market mid prices, from discounted cash flow models or from option valuation models that are based solely on available market data. Valuation models reflect current market conditions existing at the date of valuation, which may not reflect the market condition before or after that date. The management has reviewed these models as at the balance sheet date to ensure that they appropriately reflect current market conditions, including the relative liquidity of the market and credit spreads.

All derivatives are presented in Other investments.

Valuation differences of financial derivatives held for trading are presented as unrealised gains or unrealised losses on investments in the income statement.

Hedging derivatives

Hedging derivatives are recognised in the balance sheet at fair value. Hedge accounting is only applied where:

- the hedge is in line with the Company's risk management strategy,
- the hedge relationship is formally documented at the inception of the hedge,
- the effectiveness of the hedge relationship can be objectively measured,
- the hedge relationship is highly effective throughout the accounting period, i.e. changes in the fair value or cash flows of the hedging instruments attributable to the hedged risk are within a range of 80-125% of the changes in the fair value or cash flows of the hedged instruments attributable to the hedged risk,

If the derivative hedges the exposure to changes in the fair value of assets and liabilities, the hedged item attributable to the risk being hedged is also carried at fair value. Gains and losses arising from the revaluation of the hedged item and the hedging derivative are recorded in the income statement.

The Company's strategy is to hedge the currency risk in respect of investment instruments denominated in other than the domestic currency, using forward exchange contracts (derivatives) or technical provisions maintained in the same currency.

(c) Investments for the benefit of life assurance policyholders who bear the investment risk

Investments for the benefit of life assurance policyholders who bear the investment risk are accounted for separately from other investments.

At the balance sheet date, investments for the benefit of life assurance policyholders who bear the investment risk are

revalued at their fair value. In order to preserve the true and fair view of the Company's result for the year, all changes resulting from revaluation at fair value have been reflected in the Company's income statement.

(d) Adjustments

The Company creates adjustments to receivables and other assets except for investments reported at fair value. Adjustments represent a temporary decrease in value of individual assets. The amount of the decrease is determined with the help of a professional risk assessment carried out by the management of the Company.

Adjustments to receivables from policyholders are established based on an analysis of their recoverability. Adjustments are created inclusively based on ageing analysis of receivables.

Adjustments to bonds held to maturity are accounted for only if there is a risk that the notional principal amount of the bond, the bond yield or both the value and the yield would not be repaid.

(e) Impairment of assets

At the balance sheet date, the Company assesses whether those assets which are not carried at fair value are impaired. The impairment of an asset is recognised in the income statement.

(f) Deferred acquisition costs

Deferred acquisition costs represent the proportion of the acquisition costs incurred during the current financial year that relates to the revenues of subsequent financial years.

At the end of each financial year the Company carries out a liability adequacy test to determine whether the amount of the deferred acquisition costs is appropriate.

Non-life insurance

In respect of non-life insurance, deferred acquisition costs are based on total acquisition costs incurred in the current period and the ratio of the gross provision for unearned premiums at the balance sheet date to the total gross premiums written for the financial year.

Life assurance (traditional products)

In life assurance, the Company determines deferred acquisition costs using the zillmerisation method, which is the method used to calculate the life assurance provision, see Note I.4.(j).

Unit-linked assurance (life assurance where the investment risk is borne by the policyholder)

Deferred acquisition costs in unit-linked assurance are determined using actuarial methods.

(g) Accumulated debt

Accumulated debt arises in respect of unit-linked assurance contracts. This receivable due from the insured persons represents an aggregate of costs incurred by the Company in connection with unit-linked assurance contracts which have not been settled by the policyholders yet. The expected recovery of the asset is carried out prospectively considering all relevant future cash flows and using careful estimates of lapse rate, losses, cost and other insurance agreements' parameters. A change of the accumulated debt from unit-linked assurance is charged to profit or loss.

(h) Income tax

Income tax on the profit for the year comprises current income tax and the change in deferred tax. Current income tax comprises the tax liability calculated from the tax base using the effective tax rate and any additional payments or refunds of tax for previous years.

Deferred tax is based on all temporary differences between the carrying and tax value of assets and liabilities, and other temporary differences (tax losses carried forward, if any), multiplied by the tax rate expected to be valid for the period in which the tax asset/liability is utilised.

A deferred tax asset is recognised only if there is no doubt that future taxable profits will be available against which this asset can be utilised.

(i) Provision for unearned premiums

The provision for unearned premiums is established based on the individual life assurance and non-life insurance con-

tracts from a part of gross premiums written which is to be allocated to subsequent financial years. The Company uses the "pro rata temporis" method to estimate this provision.

(j) Life assurance provision

The life assurance provision is established based on the individual life assurance contracts. The life assurance provision is calculated using actuarial methods, including profit shares declared and allocated and a provision for expenses, related to the administration of contracts, after deducting the value of future premiums.

The Company accounts for the provision using the zillmerisation method. The zillmerisation method results in the deferral of acquisition costs for life assurance contracts. These acquisition costs are included in the life assurance provision using actuarial methods. The provision is net of temporary negative balances, which are capitalised and presented as deferred acquisition costs. The acquisition costs are capitalised and deferred in accordance with the prudence principle and taking into account the risk of lapses and cancellations.

The life assurance provision also includes a portion to cover the risks (2019: MCZK 40; 2018: MCZK 40) arising from the uncertainty in the current market which is connected to the interpretation of the new regulation related to the general trend of strengthening the rights and protection of consumers.

(k) Provision for outstanding claims

Provision for outstanding claims is not discounted to present value (with the exception of the provision for outstanding claims where claims payments are made in the form of annuities) and is intended to cover the liabilities resulting from claims:

- reported but not settled till the end of period (RBNS);
- incurred but not reported till the end of period (IBNR).

The amount of RBNS provision is determined as the sum of estimated costs on individual insurance settlements. The provision for outstanding claims is reduced by an estimate of the value of salvage and subrogation and similar recoveries. The Company establishes a provision for litigations in the full amount of the sum subject to the litigation.

The fair value of the IBNR provision is determined using actuarial and statistical methods.

The Company uses the Chain Ladder method based on the amount of claims paid or on the amount of incurred claims, as applicable. For motor third party liability insurance the provision is determined using the Monte Carlo simulation. The Monte Carlo simulation provides the opportunity to estimate the probability distribution of a liability, especially to predict the different security levels also in form of a split to the risk commencement years and underwriting years.

The provision for outstanding claims also includes an estimate of all expected external and internal claims handling costs

On an annual basis, the board of directors reassesses the adequacy of the reliability level of the estimated provision for outstanding claims in respect of individual groups of insurance in accordance with the Company's accounting policies.

(I) Provision for bonuses and rebates

The provision for bonuses and rebates is created in accordance with the respective terms set out in insurance contracts.

Changes in the provision for bonuses and rebates in the income statement are presented in "Bonuses and rebates".

(m) Provision for liabilities arising from the applied technical interest rate and other calculation parameters

As at the balance sheet date, the Company calculates the value of the provision for liabilities arising from the applied technical interest rate and other calculation parameters to be able to determine a sufficient amount of life assurance provision so that the Company is able to meet its liabilities following from concluded insurance contracts while simultaneously taking into account current estimates of the parameters when assessing the amount of liabilities accepted. In determining the provision for liabilities arising from the applied technical interest rate and other calculation parameters, the current value of insurance liabilities is calculated (using the best estimate of the future development

of input assumptions adjusted by a risk margin). In order to improve the financial basis and to mitigate any accounting discrepancies in the determination of the current value of liabilities, the not yet recorded revenues on held-to-maturity assets to cover life assurance provisions are taken into account. The Company compares the current value of insurance liabilities with the total sum of life assurance provisions, provisions for unearned premiums, life assurance provisions where the investment risk is borne by the policyholder, provisions for outstanding claims, non-life insurance provisions if established by the life assurance section of the Company, and provisions for bonuses and rebates (the total sum of the above provisions is below referred to as the "life assurance provisions") reduced by the respective unamortised deferred acquisition costs and by the respective intangible assets (e.g. the accumulated debt). Where the current value of insurance liabilities exceeds the amount of life assurance provision reduced by the respective outstanding acquisition costs and by the respective intangible assets, the provision for liabilities arising from the applied technical interest rate and other calculation parameters established by the Company will amount to the difference between the current value of insurance liabilities and the life assurance provision reduced by the respective outstanding acquisition costs and by the respective intangible assets.

The change in this provision is presented in note II.6.b) in the income statement.

(n) Provision for the credit risk in respect of intermediaries

In light of an amendment to the Act on Insurance Intermediaries from 2016 introducing a five-year period during which intermediaries guarantee negotiated contracts with their commissions, a provision for the credit risk in respect of intermediaries has been established. The provision reflects the risk that unearned commissions will not be returned by insurance agents due to insolvency.

(o) Life assurance technical provision where the investment risk is borne by the policyholders

The life assurance technical provision where the investment risk is borne by the policyholders is intended to cover

the liabilities of the Company due to the policyholders and insured persons in those classes of life assurance where, based on an insurance contract, the investment risk is borne by the policyholders.

The amount of the provision is calculated as the sum of liabilities due to insured persons in the amount of their shares of invested premiums from individual life assurance contracts in accordance with the principles included in the insurance contracts.

When life assurance where the investment risk is borne by the policyholders also includes payment of a guaranteed amount, this liability is included within the life assurance provision.

(p) Reinsurance share of technical provisions

Technical provisions are presented as a net liability, i.e. after deduction of the reinsurance share. The amount of this share is calculated based on the terms of the related reinsurance contracts, the method of settlement with reinsurers and in consideration of the prudence principle.

The Company presents the reinsurance share of the provision for unearned premiums, the provision for outstanding claims and the provision for bonuses and rebates. The reinsurer does not participate in the other technical provisions.

(q) Provisions

Provisions are intended to cover payables or expenses, which are clearly defined and the occurrence of which is either probable or certain but whose amount or timing are uncertain.

Provision for taxes

The provision for taxes is created at the balance sheet date and amounts to the estimated corporate income tax liability due. The use (release) of the provision is accounted for when the tax return is filed. The Company reduces the provision for taxes by income tax prepayments. The balance is presented in Tax provisions (note II.9 of the Notes) in Other receivables in case the income tax prepayments exceed the expected current tax (note II.3 of the Notes).

Provision for employee benefits

At the balance sheet date, the provision includes the earned part of employee benefits which are due to employees be-

cause of their leaving. The applied actuarial methods include valorisation according to the expected increase in wages and the probability of survival and leaving a function. A risk-free interest rate adjusted by market value margins is used for discounting.

Provision for restructuring

The provision has been established based on the restructuring programme approved by the board of directors. The programme comprises transformation projects of the companies from the VIG group in the Czech Republic. The provision has been established only to cover the expenses connected directly with the restructuring which are in accordance with Section 16 (4) of Decree No. 500/2002 Coll.

(r) Gross premiums written

Gross premiums written comprise all amounts written for the insurance period as at the date of the commencement of insurance coverage (in case of unit-linked assurance also paid amounts) based on insurance contracts during the financial year regardless of whether such amounts may relate in whole or in part to future financial years.

(s) Claims paid

Claims paid comprise the amount assessed for payment based on the claims investigation process and external claims handling costs. Claims paid are reduced by the salvage value and other recoveries.

Claims paid are recorded upon completion of the investigation of the claim and in the amount of the assessed settlement.

(t) Acquisition costs

Acquisition costs comprise all commissions and other direct and indirect costs arising from the conclusion of insurance contracts.

(u) Loss prevention fund

Under Section 23a (2) of the amendment to Act No. 168/1999 Coll., on Liability Insurance for Losses Caused by the Operation of a Motor Vehicle, which came into effect on 1 January 2015, the insurance company is obliged to pay at least 3% of annual premiums collected for motor third-

party liability insurance for each calendar year to a Loss Prevention Fund.

(v) Allocation of items between life assurance and non-life insurance

In order to account for items common to both life assurance and non-life insurance, the Company uses a method in compliance with Decree No. 502/2002 Coll. Under this method, individual items are grouped according to the class of insurance to which they relate. For items that cannot be allocated directly, the Company uses the allocation ratio based on an internal cost analysis of individual groups of costs of life assurance and non-life insurance.

Expenses and income from investments

Expenses and income from investments, which are directly related to life assurance activities, are recorded in the technical account for life assurance.

Other expenses and income from investments, which are not related to life assurance activities, are recorded in the non-technical account and the result is subsequently transferred to the non-life insurance technical account.

Other expenses and income

During the accounting period, clearly attributable expenses and income are accounted for directly in the technical account for life assurance or non-life insurance or the non-technical account. Expenses and revenues that cannot be clearly attributed are allocated to the technical accounts for life assurance and non-life insurance based on the ratio described above.

Taxes, fees and other expenses that are not directly connected with insurance and reinsurance are not allocated in this manner but are reported in the non-technical account.

(w) Foreign currency translation

Transactions during the year are recorded at the CNB rate effective on the transaction date or at the rate at which the transaction was realised.

At the balance sheet date, foreign currency assets and liabilities are translated at the CNB official rate on that date. Unless stated otherwise, foreign currency gains and losses are recorded in Company's income statement.

(x) Consolidation

Pursuant to Section 38 of Decree No. 502/2002 Coll., the financial statements of the Company have been included in the consolidated financial statements of VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe, with its registered office in Austria, prepared in compliance with International Financial Reporting Standards. The consolidated financial statements of the parent company will be published in accordance with Sections 22aa (2c) and 21a of the Act on Accounting.

I. 5. Change in accounting policies and procedures

The Company cooperates with other companies in the group residing in the Czech Republic, namely with Kooperativa pojišťovna, a.s., VIG ("KOOP"), and Pojišťovna České spořitelny, a.s., VIG ("PCS"). The cooperation with KOOP is strengthened through shared operating activities. The cooperation has led to integration of relevant processes and methodologies. With regard to accounting methods and taking into account the character of insurance portfolios, the methods are identical for KOOP and the Company. With regard to the merger of KOOP and PCS on 1 January 2019, the methodology for accumulated debt evaluation for financial reporting was unified to a uniform level of prudence, which is adequate for all VIG portfolios on the Czech market from the management point of view.

The Company reported the accumulated debt asset in full and carried out the impairment testing subsequently. In the spirit of unification of internal processes, the Company presents the accumulated debt asset in the expected recovery value using the prospective method after taking into account all relevant future cash flows using careful estimates of lapse rate, losses, cost and other insurance agreements' parameters.

Based on this methodology, as at 31 December, 2019, accumulated debt of TCZK 0 was reported. This methodology was applied retrospectively to data from 31 December 2018 and 1 January 2018, when the accumulated debt was also set at TCZK 0. The impact on the Company's financial statements is shown in the following table.

| 31 December 2018 | Original value | Change | New value |
|-----------------------------------------------------------|----------------|----------|------------|
| Total assets | 16 945 664 | -364 625 | 16 581 039 |
| E.III. Other receivables | 123 809 | 85 529 | 209 338 |
| G.III Other temporary asset accounts | 763 237 | -450 154 | 313 083 |
| 31 December 2018 | Original value | Change | New value |
| Total liabilities and equity | 16 945 664 | -364 625 | 16 581 039 |
| A. VI. Profit or loss brought forward | 1 216 037 | -396 535 | 819 502 |
| A. VI. Profit or loss for the financial year | 478 268 | 31 910 | 510 178 |
| II. Technical account for life assurance | | | |
| 11. Other technical expenses, net of reinsurance | 61 588 | -39 395 | 22 193 |
| 13. Sub-total on the technical account for life assurance | 208 701 | 39 395 | 248 096 |
| III. Non-technical account | | | |
| 2. Result of the technical account for life assurance | 208 701 | 39 395 | 248 096 |
| 9. Income tax on ordinary activities | 101 185 | 7 485 | 108 670 |
| 10. Profit or loss on ordinary activities after tax | 478 396 | 31 910 | 510 306 |
| 16. Profit or loss for the financial year | 478 268 | 31 910 | 510 178 |

I. 6. Risk management

The financial condition and operating results of the Company are affected by a number of key risks, namely, market risk, credit risk, liquidity risk, insurance risk, operational risk, and compliance risk. Risk management complies with relevant legislation under the Solvency II directive.

In relation to the first pillar of Solvency II directive, the regulatory authority has set a solvency capital requirement ("SCR") in the interest of the policyholders in order to guarantee the Company's ability to cover future insurance settlements. To calculate SCR, the Company uses partial internal model for non-life underwriting risks. Throughout the year, eligible own funds to cover SCR exceeded the solvency capital requirement.

The risk is managed by setting up internal procedures and policies, as described below. For more details on solvency

and risk management, see the Solvency and Financial Condition Report (SFCR), regularly published by the Company on its website.

(a) Strategy for using financial instruments

The nature of the Company's business activities includes controlled acceptance of risks from underwritten insurance contracts which include financial guarantees and contingent liabilities. In order to mitigate the risks arising from a failure to meet the above guarantees and contingent liabilities, the Company purchases financial instruments corresponding approximately to the expected insurance settlements, their nature and timing.

The investment portfolio structure is governed by the nature of insurance liabilities, the expected rate of return on

each asset group and the callable capital used to recognise each asset group's price movements.

The Company also uses financial instruments to mitigate currency and interest rate risks.

(b) Market risk

The Company is exposed to market risk. Market risk follows from trading positions in interest rates, currencies and equity instruments that are all exposed to common and specific changes in the market and from changes in the level of volatility of market rates or prices, such as interest rates, foreign exchange rates and equity prices. The board of directors sets the strategy for the portfolio characteristics and the limits on the level of risk that may be accepted, monitored on a daily basis. The portfolio is managed under the prudent investment principle in accordance with Czech insurance legislation in force. Investment limits are set for the individual types of financial investments while respecting the counterparty risk. VaR models are used to monitor investment portfolio risks as well.

Using this approach does not prevent losses above these limits due to more significant market movements. As for unit-linked assurance assets, the market risk is borne exclusively by the policyholder.

(c) Interest rate risk

The Company's financial position and cash flows are exposed to the risk of effects of fluctuations in the prevailing levels of market interest rates. Income from investments may both grow and decrease as a result of these fluctuations. As a part of its investment strategy, the Company insulates itself from possible losses by preventing the rate of return on investments to drop below the level of the technical interest rate. Based on methods stemming from cash flow analysis, the Company prepares portfolios of securities so that their value and structure preferably corresponds with the value and structure of liabilities.

(d) Currency risk

The Company's assets and liabilities are denominated primarily in the domestic currency. The Company provides for the net exposure to the currency risk to be within acceptable limits. The Company also uses financial derivatives to hedge against the currency risk.

(e) Credit risk

The Company is exposed to credit risk following from the counterparty failing to pay the amounts due in full.

Commercial and personal insurance is written primarily through intermediaries. Intermediaries are subject to rigorous monthly checks of information on unearned commissions in order to mitigate part of the credit risk associated with the intermediaries' involvement in the underwriting process.

The Company uses reinsurance in managing insurance risk. However, this does not release the Company from its responsibility of the initial insurer. If the reinsurer does not for any reason pay the insurance settlement, the Company has to pay it itself. The Company periodically monitors the creditworthiness of the individual reinsurers. Reinsurers are selected from an internal list, which is issued and regularly updated by a special working group on VIG level. The Company determines the maximum acceptable cession limits for individual reinsurers based on the type of insurance and type of the reinsurance contract.

Reinsurers are split into two basic groups by the type of reinsured business. For each of the groups, the mandatory condition for the reinsurers to be included in the group is their listing in the valuation list published by reputable rating agencies with at least the minimum required rating level. Participation of reinsurers not included in the list can be exceptionally approved by the above-mentioned working group or by the management of the Company, depending on the importance of the relevant case.

In choosing the structure of investments, the Company assesses the counterparty credit rating or issuer credit rating. The rating is regularly reassessed. The Company sets maximum limits for individual types of financial instruments and counterparties.

The Company monitors regularly, i.e. on monthly basis, the level of receivables from outstanding premiums.

(f) Liquidity risk

The Company is exposed to requirements for drawing its available funds on a daily basis. These requirements relate to insurance settlements, commissions, lapsed policies,

and surrender. The liquidity risk is a risk that the cash necessary for payment of liabilities will not be available at the due date and at adequate cost.

The Company thus maintains a sufficient portion of its investment in liquid and secure financial instruments, which are used to cover insurance settlements, commissions, payments from lapsed policies, and surrenders. Minimum liquidity limits are set to manage this risk.

The Company evaluates its cash flows on daily basis and performs analyses at regular weekly meetings.

(g) Insurance risk

Insurance risk is the possibility that the insured event occurs and the uncertainty of the amount of the resulting insurance settlement. Insurance risks comprise the following risks:

- risk of occurrence the probability that the number of claims will differ from the original estimate;
- risk of estimate accuracy the probability that the amount of insurance settlement will differ from the original estimate;
- risk of provisions/timing the probability that changes may occur in the amount of the insurer's obligation at the end of the insurance period.

The Company manages insurance risks in particular by:

- mitigating the risk through reinsurance as regards the Company's exposure to the risk of individual large claims and catastrophes;
- using management information systems that provide up to date, reliable data on the risks to which the Company is exposed;
- applying a prudent underwriting policy;
- creating proper provisions, including regular checks of adequacy of technical provisions.

The Company's ceded reinsurance programme consists mainly of proportionate reinsurance (quota/ surplus reinsurance) combined with excess of loss reinsurance.

(h) Operational risk

Operational risk means a risk of loss due to insufficiency or failure of internal processes, employees and systems, or due to external effect. The Company categorises its operational risks into groups by characteristics and each operational risk group comprises specific risks assessed as follows:

Operational risk groups comprise:

- Internal fraud
- External fraud
- Human resources management and care
- Unsuitable behaviour towards clients, product errors, incorrect business processes
- Tangible assets damage, premises inaccessibility
- Business disruption, system failure
- Process performance or management failure

Operational risk is evaluated in two ways. Firstly, by quantification through SCR calculated from standard formula - i.e. from the amount of technical provisions and prescribed premium. Secondly, by processional approach. The risk is assessed within the risk mapping and internal control system process, in which employees of all divisions identify all risks their divisions are exposed to. The employees assess the effects of the risks and determine adequate measures, including control mechanisms aimed at mitigating these risks. The output is the risk and control matrix (RCM). All organisational units including regional directorates are included in the operational risk mapping process. The Company also specifically manages residual risks from important projects (i.e. risks that are further evaluated and managed by specific owners). Risk mapping output, risk mapping and residual risk action plans' implementation helps to monitor the risk profile in operational risk. The division of non-financial risks of Kooperativa pojišťovna, a.s., Vienna Insurance Group operating under shared services regime¹ methodically manages first line protection departments, carries out independent control in the second line protection and reports through the Risk and capital management committee about the situation of operational risk management in the Company and proposes other operational risk solutions to the board of directors.

(i) Compliance risk

Compliance risk is the risk of legal and regulatory sanctions, financial loss or the loss of reputation that the Company may suffer as a result of non-compliance with statutory and regulatory requirements, rules relating to the standards of the Company, the VIG group and the Code of Ethics of the Czech Insurance Association. Compliance risk is a subcategory of operational risk. Sanctions and other consequences of these risks may influence the Company's financial stability. Systematic management of compliance risk is thus one of the Company's basic obligations.

Compliance risk management is assured by building a management and control environment that will guarantee:

- a) monitoring of legal and regulatory changes;
- b) reflecting legal and regulatory changes in the Company's internal management documents;
- c) subsequent review of the compliance of performed activities with internal management documents and legislation;
- d) monitoring mutual compliance of internal management documents.

The Legal and compliance department of Kooperativa pojišťovna, a.s., Vienna Insurance Group operating under shared services regime monitors any upcoming legislation (new legislation, changes in current legislation) on an ongoing basis, as well as case law, including regulatory requirements of the supervisory authority, and evaluates their impacts on the Company's activity. For this purpose, compliance information on upcoming changes is prepared at least 12 times per year or more often, as necessary.

According to the group's compliance policy, the Company's board of directors is regularly presented with a Compliance Report (summarising compliance activities for the previous calendar year), a Compliance Plan (summing up compliance activities planned for the following year), a Compliance Risk Inventory Report (summarising the results of the compliance risk mapping for the current year).

¹The cooperation is based on the contract on expenses sharing concluded between Kooperativa pojišťovna, a.s., Vienna Insurance Group and Česká podnikatelská pojišťovna, a.s., Vienna Insurance Group.

II. ADDITIONAL DISCLOSURES IN RESPECT OF THE BALANCE SHEET

II. 1. Intangible fixed assets

As at 31 December 2019, intangible fixed assets of the Company comprise the following items:

| | Software | Other intangible fixed assets | Total |
|-----------------------------------------|----------|-------------------------------|---------|
| Acquisition cost at 1 Jan 2019 | 420 761 | 314 | 421 075 |
| Additions | 57 827 | 321 | 58 148 |
| Disposals | 8 211 | 0 | 8 211 |
| Acquisition cost at 31 Dec 2019 | 470 377 | 635 | 471 012 |
| Accumulated amortisation at 1 Jan 2019 | 305 736 | 42 | 305 778 |
| Amortisation expense | 37 127 | 352 | 37 479 |
| Disposals | 11 | 0 | 11 |
| Accumulated amortisation at 31 Dec 2019 | 342 852 | 394 | 343 246 |
| Net book value at 1 Jan 2019 | 115 025 | 272 | 115 297 |
| Net book value at 31 Dec 2019 | 127 525 | 241 | 127 766 |

II. 2. Investments

(a) Land and buildings

The amounts stated in this section comprise improvements to third-party property as at 31 December 2019, amounting to TCZK 5 555 (2018: TCZK 5 701).

(b) Participating interests with controlling influence

2019

| Company name | Share of registered capital in % | Carrying amount | Acquisition cost | Fair value | Total registered capital | Total equity | Profit (loss) for the period | |
|----------------------------------------------------|-------------------------------------------|--------------------|------------------|---------------|--------------------------------|-----------------|------------------------------------|--|
| Participating interests with controlling influence | | | | | | | | |
| ČPP Servis, s.r.o.** | 100 | 300 | 300 | 300 | 300 | 3 586 | 945 | |
| VIG ND, a.s.* | 11.71 | 278 386 | 302 006 | 279 071 | 2 391 000 | 2 383 071 | 38 746 | |
| AIS servis, s.r.o.** | 30 | 51405 | 51 405 | 51 405 | 7 400 | 61 432 | 3 277 | |
| VIG FUND, a.s.* | 0.69 | 39 584 | 40 510 | 41 590 | 5 003 | 5 851 567 | 291 859 | |
| Global Expert, s.r.o. | 30 | 5 132 | 5 132 | 3 277 | 200 | 10 923 | 4 350 | |
| Total | | 374 807 | 399 353 | 375 643 | 2 403 903 | 8 310 579 | 339 177 | |

^{*} the data is based on non-audited financial statements.

In 2019, the registered capital of VIG FUND, a.s. was increased. The Company participated in this increase and as a result, its participating interest in the company increased to 0.69%.

The above mentioned companies in which the Company holds a share of registered capital not exceeding 50% are considered controlled entities as they act in concert with the other companies from the VIG group.

2018

| Company name | Share of registered capital in % | Carrying amount | Acquisition cost | Fair value | Total registered capital | Total equity | Profit (loss) for the period |
|----------------------------------------------------|----------------------------------|--------------------|------------------|---------------|--------------------------------|-----------------|------------------------------------|
| Participating interests with controlling influence | | | | | | | |
| ČPP Servis, s.r.o.** | 100 | 300 | 300 | 300 | 300 | 2 950 | 657 |
| VIG ND, a.s.* | 11.71 | 278 385 | 302 006 | 277 291 | 2 391 000 | 2 367 869 | 23 544 |
| AIS servis, s.r.o. ** | 30 | 51 405 | 51 405 | 51 405 | 7 400 | 59 688 | 8 373 |
| VIG FUND, a.s.* | 0.30 | 14 037 | 14 856 | 15 725 | 4 406 | 5 027 180 | 232 425 |
| Global Expert, s.r.o. | 30 | 5 132 | 5 132 | 3 025 | 200 | 10 083 | 2 945 |
| Total | | 349 259 | 373 699 | 347 746 | 2 403 306 | 7 467 770 | 267 944 |

^{*} the data is based on non-audited financial statements.

All companies have their registered office in Prague, excepting Global Expert, s.r.o., with registered office in Pardubice.

In 2018, the registered capital of VIG FUND, a.s. was increased. The Company did not participate in this increase and as a result, its participating interest in the company decreased to 0.3 %.

The above mentioned companies in which the Company holds a share of registered capital not exceeding 50% are considered controlled entities as they act in concert with the other companies from the VIG group.

(c) Shares and other variable-yield securities

Classification of shares and other variable-yield securities, other participating interests

| | 2019 | 2018 |
|---------------------------------------------------------------------------------|---------|---------|
| Shares and other variable-yield securities at fair value through profit or loss | 89 903 | 72 629 |
| Available-for-sale shares and other variable-yield securities | 829 055 | 769 588 |
| Total | 918 958 | 842 217 |

^{**} the fair value cannot be objectively determined and therefore it equals the acquisition cost; the data is based on the audited financial statements as at 31 December 2019.

All companies have their registered office in Prague, excepting Global Expert, s.r.o., with registered office in Pardubice.

^{**} the fair value cannot be objectively determined and therefore it equals the acquisition cost; the data is based on the audited financial statements as at 31 December 2018.

Analysis of shares and other variable-yield securities at fair value through profit or loss

| | Fair | value | Acquisiti | on cost |
|---------------------------------------------------------|--------|--------|-----------|---------|
| | 2019 | 2018 | 2019 | 2018 |
| Other | | | | |
| - Listed on a recognised exchange in the Czech Republic | 0 | 35 900 | 0 | 30 000 |
| - Unlisted | 89 903 | 36 729 | 80 325 | 38 093 |
| Total | 89 903 | 72 629 | 80 325 | 68 093 |

Analysis of available-for-sale shares and other variable-yield securities

| | Fair | /alue | Acquisiti | on cost |
|---------------------------------------------------------|---------|---------|-----------|---------|
| | 2019 | 2018 | 2019 | 2018 |
| Issued by financial institutions | | | | |
| - Listed on a recognised exchange in the Czech Republic | 4 148 | 4 235 | 4 548 | 4 548 |
| - Listed elsewhere | 31 018 | 0 | 18 872 | 0 |
| - Unlisted | 32 346 | 19 269 | 31 366 | 21 941 |
| Other | | | | |
| - Listed on a recognised exchange in the Czech Republic | 13 752 | 12 672 | 11 104 | 11 104 |
| - Listed elsewhere | 63 302 | 164 512 | 56 165 | 170 958 |
| - Unlisted | 684 489 | 568 900 | 631 553 | 640 421 |
| Total | 829 055 | 769 588 | 753 608 | 828 972 |

(d) Debt securities

Classification of debt securities

| | 2019 | 2018 |
|------------------------------------|-----------|-----------|
| Available-for-sale debt securities | 4 433 452 | 3 446 388 |
| Debt securities held to maturity | 5 458 912 | 5 820 384 |
| Total | 9 892 364 | 9 266 772 |

Analysis of available-for-sale debt securities

| | Fair v | /alue | Acquisiti | on cost |
|---------------------------------------------------------|-----------|-----------|-----------|-----------|
| | 2019 | 2018 | 2019 | 2018 |
| Issued by financial institutions | | | | |
| - Listed on a recognised exchange in the Czech Republic | 378 576 | 397 060 | 377 807 | 403 700 |
| - Listed elsewhere | 537 826 | 505 330 | 530 809 | 504 514 |
| Issued by government sector | | | | |
| - Listed on a recognised exchange in the Czech Republic | 2 965 340 | 2 163 260 | 2 887 935 | 2 138 165 |
| - Listed elsewhere | 109 724 | 0 | 113 713 | 0 |
| Other | | | | |
| - Listed on a recognised exchange in the Czech Republic | 175 851 | 189 003 | 175 489 | 189 100 |
| - Listed elsewhere | 266 135 | 191 735 | 265 672 | 193 969 |
| Total | 4 433 452 | 3 446 388 | 4 351 425 | 3 429 448 |

Analysis of debt securities held to maturity

| | Fair value | | Amortis | Amortised value | | Acquisition cost | |
|---------------------------------------------------------|------------|-----------|-----------|-----------------|-----------|------------------|--|
| | 2019 | 2018 | 2019 | 2018 | 2019 | 2018 | |
| Issued by financial institutions | | | | | | | |
| - Listed on a recognised exchange in the Czech Republic | 459 282 | 478 092 | 461 463 | 470 832 | 499 881 | 499 881 | |
| - Listed elsewhere | 86 422 | 87 934 | 81043 | 81 039 | 79 955 | 79 955 | |
| Issued by government sector | | | | | | | |
| - Listed on a recognised exchange in the Czech Republic | 5 174 266 | 5 422 495 | 4 864 909 | 5 217 018 | 4 822 688 | 5 149 485 | |
| Other | | | | | | | |
| - Listed elsewhere | 54 260 | 54 396 | 51 497 | 51 495 | 49 973 | 49 973 | |
| Total securities held to maturity | 5 774 230 | 6 042 917 | 5 458 912 | 5 820 384 | 5 452 497 | 5 779 294 | |

(e) Debt securities issued by entities in which the accounting entity holds a controlling or significant influence and loans and credits provided to these entities

| | Fair value | | Amortised value | | Acquisition cost | |
|----------------------------------------|------------|--------|-----------------|--------|------------------|--------|
| | 2019 | 2018 | 2019 | 2018 | 2019 | 2018 |
| Loans granted (controlled entities) | 14 422 | 15 837 | 14 391 | 16 557 | 14 301 | 16 455 |
| Total | 14 422 | 15 837 | 14 391 | 16 557 | 14 301 | 16 455 |

(f) Deposits with financial institutions and other loans and credits

| | Fair value | | Acquisition cost | |
|-------------------------|------------|------|------------------|------|
| | 2019 | 2018 | 2019 | 2018 |
| Deposits | 70 188 | 0 | 70 188 | 0 |
| Other loans and credits | 1491 | 1903 | 1491 | 1903 |
| Total | 71 679 | 1903 | 71 679 | 1903 |

(g) Fair value of investments for the benefit of life assurance policyholders who bear the investment risk

| Description | Acquisition cost | | Fair va | alue |
|--------------------------------------------|------------------|-----------|-----------|----------|
| | 2019 | 2018 | 2019 | 2018 |
| Shares and other variable-yield securities | 1664 507 | 1 448 109 | 2 078 438 | 1680 028 |
| Total | 1 664 507 | 1 448 109 | 2 078 438 | 1680 028 |

(h) Other investments – derivatives

Hedging derivatives

| Fixed term contracts | Nominal value | | Fair va | alue |
|----------------------------|---------------|---------|---------|-------|
| | 2019 | 2018 | 2019 | 2018 |
| Term currency transactions | 493 394 | 458 909 | 7 893 | 2 838 |
| Total | 493 394 | 458 909 | 7 893 | 2 838 |

The above derivatives hedge the currency risk resulting from foreign currency instruments in investments.

All the above financial instruments were concluded at the interbank market (OTC). The Company records the nominal value of a derivative as an off-balance sheet item. A change in the fair value of a derivative is recognised in the income statement.

All derivatives utilised by the Company are foreign exchange derivatives and the change in their fair value results from the development of the interest rate differential and the USD/CZK and EUR/CZK exchange rates over the period between the conclusion of the foreign exchange hedge and its revaluation at the end of the relevant accounting period.

(i) Currency structure of investments

| 2019 | Variable-yield securities | Debt securities | Deposits and other investments | Life assurance investments where the investment risk is borne by the policyholders | Total |
|-------|------------------------------|-----------------|--------------------------------------|---------------------------------------------------------------------------------------------------|------------|
| CZK | 636 996 | 9 691 180 | 426 848 | 1788 428 | 12 543 452 |
| EUR | 93 918 | 193 844 | 42 270 | 290 010 | 620 042 |
| USD | 188 044 | 0 | 5 207 | 0 | 193 251 |
| PLN | 0 | 7 340 | 0 | 0 | 7 340 |
| Total | 918 958 | 9 892 364 | 474 325 | 2 078 438 | 13 364 085 |

| 2018 | Variable-yield securities | Debt securities | Deposits and other investments | Life assurance investments where the investment risk is borne by the policyholders | Total |
|-------|------------------------------|-----------------|--------------------------------------|---------------------------------------------------------------------------------------------------|------------|
| CZK | 515 992 | 9 096 130 | 359 383 | 1 451 456 | 11 422 961 |
| EUR | 71 013 | 163 328 | 14 611 | 228 572 | 477 524 |
| USD | 239 638 | 0 | 2 264 | 0 | 241 902 |
| GBP | 15 574 | 0 | 0 | 0 | 15 574 |
| PLN | 0 | 7 314 | 0 | 0 | 7 314 |
| Total | 842 217 | 9 266 772 | 376 258 | 1680 028 | 12 165 275 |

II. 3. Receivables and payables

(a) Receivables

| 31 December 2019 | Receivables from policyholders | Receivables from insurance intermediaries | Receivables from reinsurance operations | Other receivables | Total |
|------------------|--------------------------------------|-------------------------------------------------|-----------------------------------------------|-------------------|---------|
| Due | 168 379 | 12 165 | 20 977 | 75 191 | 276 712 |
| Overdue | 587 340 | 91995 | 12 477 | 81 415 | 773 227 |
| Total | 755 719 | 104 160 | 33 454 | 156 606 | 1049939 |
| Adjustment | 183 205 | 89 827 | 0 | 784 | 273 816 |
| Total net amount | 572 514 | 14 333 | 33 454 | 155 822 | 776 123 |

| 31 December 2018 | Receivables from policyholders | Receivables from insurance intermediaries | Receivables from reinsurance operations | Other receivables | Total |
|------------------|--------------------------------------|-------------------------------------------------|-----------------------------------------------|-------------------|-----------|
| Due | 96 272 | 15 777 | 5 522 | 130 822 | 248 393 |
| Overdue | 588 309 | 96 301 | 6 718 | 79 376 | 770 704 |
| Total | 684 581 | 112 078 | 12 240 | 210 198 | 1 019 097 |
| Adjustment | 185 549 | 95 350 | 0 | 860 | 281759 |
| Total net amount | 499 032 | 16 728 | 12 240 | 209 338 | 737 338 |

(b) Other receivables

| Loans to employees | 20 | 2019 | | 18 |
|--------------------------------------|--------------|-------------|--------------|-------------|
| | Gross amount | Adjustments | Gross amount | Adjustments |
| Other prepayments | 36 462 | 0 | 31264 | 0 |
| Deferred tax asset | 40 179 | 0 | 155 077 | 0 |
| Pre-paid AFS tax | 7 789 | 0 | 7 965 | 0 |
| Income tax prepayments | 62 795 | 0 | 0 | 0 |
| Loans to employees | 1108 | 0 | 1436 | 0 |
| Czech Nuclear Pool | 4 241 | 0 | 3 761 | 0 |
| Advance payment for claims adjusting | 0 | 0 | 6 957 | 0 |
| Other receivables | 4 032 | 784 | 3 738 | 860 |
| Total | 156 606 | 784 | 210 198 | 860 |

Corporate income tax prepayments of TCZK 123 914 (2018: TCZK 111 303) were offset to income tax liabilities of TCZK 61 119 (2018: TCZK 139 443). This year's balance is presented in "Other receivables"; last year's balance is presented in "Tax provision" (see Note II.9 to the financial statements).

(c) Liabilities

| 31 December 2019 | Payables to policyholders | Payables to insurance intermediaries | Payables from reinsurance operations | Other payables | Total |
|------------------|---------------------------|--------------------------------------------|--------------------------------------|-------------------|---------|
| Due | 443 564 | 45 479 | 51 811 | 190 698 | 731 552 |
| Overdue | 0 | 3 968 | 2 443 | 41 057 | 47 468 |
| Total | 443 564 | 49 447 | 54 254 | 231 755 | 779 020 |

| 31 December 2018 | Payables to policyholders | Payables to insurance intermediaries | Payables from reinsurance operations | Other payables | Total |
|------------------|---------------------------|--------------------------------------|--------------------------------------|-------------------|---------|
| Due | 394 387 | 5 693 | 2733 | 171 540 | 574 353 |
| Overdue | 0 | 3 556 | 6 707 | 9 899 | 20 162 |
| Total | 394 387 | 9 249 | 9 440 | 181 439 | 594 515 |

(d) Payables and receivables due to or from the reinsurer

The Company has a net payable from reinsurers, excluding reinsurance deposits, of TCZK 20 800 (2018: a net receivable of TCZK 2 800).

II. 4. Inter-company receivables and payables

| | 2019 | 2018 |
|-----------------------------------------|-----------|-----------|
| Receivables | | |
| Receivables from reinsurance operations | 2 694 558 | 2 488 744 |
| Other receivables | 22 195 | 34 953 |
| Total receivables | 2 716 753 | 2 523 697 |
| Payables | | |
| Payables from reinsurance operations | 2 328 924 | 2 153 509 |
| Other payables | 669 857 | 191 692 |
| Total payables | 2 998 781 | 2 345 201 |

Receivables from reinsurance operations include reinsurance assets of TCZK 2 668 307 (2018: TCZK 2 457 787). Payables from reinsurance operations include a reinsurance deposit of TCZK 2 260 278 (2018: TCZK 2 102 211).

II. 5. Tangible fixed assets and inventories

| | Total |
|----------------------------------------------|---------|
| Acquisition cost at 1 January 2019 | 157 284 |
| Additions | 26 368 |
| Disposals | 15 104 |
| Acquisition cost at 31 December 2019 | 168 548 |
| Accumulated amortisation at 01/01/2019 | 113 636 |
| Amortisation expense | 29 800 |
| Disposals | 14 511 |
| Accumulated amortisation at 31 December 2019 | 128 925 |
| Net book value at 1 January 2019 | 43 648 |
| Net book value at 31 December 2019 | 39 623 |

II. 6. Temporary asset or liability accounts

(a) Other temporary asset accounts

| | 2019 | 2018 |
|-----------------------------------------------------------|---------|---------|
| Estimated premiums | 56 713 | 25 121 |
| Estimated receivables arising from reinsurance operations | 53 954 | 67 407 |
| Estimated receivable and bonification | 266 629 | 182 113 |
| Prepaid services | 48 957 | 38 442 |
| Total | 426 253 | 313 083 |

Estimated premiums

Estimated receivables comprise estimated written premiums, including an estimate of the lapse rate, where the settlement with intermediaries is carried out retrospectively, i.e. for the previous month.

Estimated receivables arising from reinsurance operations

Under estimated receivables arising from reinsurance operations, the Company discloses an estimate of the appropriate profit commission from the reinsurers' share related to estimated written premiums disclosed.

(b) Estimated payables

| | 2019 | 2018 |
|--------------------------------------------------------|---------|---------|
| Estimated payables arising from reinsurance operations | 99 652 | 120 016 |
| Accrued commission | 232 751 | 204 840 |
| Services not invoiced | 69 898 | 79 017 |
| Accruals in respect of personnel expenses | 104 654 | 75 627 |
| Service agreement bonification | 43 844 | 18 478 |
| Other estimated payables | 21 315 | 19 703 |
| Total | 572 114 | 517 681 |

Estimated payables arising from reinsurance operations

Payables that have not been reconciled with reinsurers and payables arising from facultative reinsurance that have not been reconciled with insurers for the fourth quarter are reported in estimated payables arising from reinsurance operations.

Accrued commission

The Company discloses as Accrued commission the expected amount of commissions relating to premiums written in the current accounting period where the insurance intermediary's right to receive the commission is dependent on meeting additional specific criteria.

Accruals in respect of personnel expenses

Due to the fact that the business targets and results of the Company were significantly exceeded in 2019, accruals in respect of personnel expenses in the specified amount were created.

The accruals are intended as bonuses for exceeding business results and the Company management uses them as financial reward of employees for performance achieved. This reward is used as a motivation tool for employees, leading to achieving new targets according to the Company's aims.

Services not invoiced

Under Services not invoiced, the Company discloses the expected amount of payables that have not yet been invoiced.

II. 7. Registered capital

The registered capital consists of 10 000 registered ordinary shares in book-entry form with a nominal value of TCZK 100. As at 31 December 2019, 100%, i.e. TCZK 1 000 000 (2018: TCZK 1 000 000) of the registered capital was paid up.

The amount of the Company's registered capital meets the requirements of the Insurance Act, with regard to the insurance classes in which the Company is authorised to carry on insurance activities.

(a) Other capital funds

Other capital funds comprised the revaluation of assets and liabilities at fair value.

| | 2019 | 2018 |
|-----------------------------------------|---------|----------|
| Balance at 1 January | -31 550 | 66 603 |
| Change in the fair value of investments | 205 735 | -121 177 |
| Change in deferred tax | -39 090 | 23 024 |
| Balance at 31 December | 135 095 | -31 550 |

(b) Proposed distribution of current period profit

| Profit for the current period | 641 241 |
|-------------------------------|---------|
| Transfer to social fund | 13 107 |
| Payment of profit shares | 533 914 |
| Retained profits | 94 220 |

The proposed distribution of profit is subject to approval by the general meeting.

II. 8. Technical provisions

(a) Provision for unearned premiums (gross)

| | 2019 | 2018 |
|--------------------|-----------|-----------|
| Non-life insurance | 2 924 681 | 2 556 290 |
| Life assurance | 7 158 | 7 171 |
| Total | 2 931 839 | 2 563 461 |

(b) Provision for outstanding claims (gross amount)

The provision for outstanding claims at the end of the financial year can be analysed as follows:

| | 2019 | 2018 |
|-------|-----------|-----------|
| RBNS | 4 183 261 | 4 070 192 |
| IBNR | 1576 224 | 1272 988 |
| Total | 5 759 485 | 5 343 180 |

Claims run-off result

The claims run-off result is the difference between the provision for outstanding claims as at 31 December 2018, the claims payments during 2019 (with respect to claims included within this provision) and the residual amount of this provision as at 31 December 2019.

The gross run-off result is as follows:

| Class of insurance | 2019 | 2018 |
|------------------------------------------------------|---------|---------|
| Motor third-party liability insurance | 308 772 | 403 828 |
| Motor - other classes | 11 707 | -17 435 |
| Property insurance against fire and other damage | -68 820 | 41 736 |
| Liability insurance | -3 443 | 1240 |
| Accident and sickness insurance – non-life insurance | -2 961 | -383 |
| Life assurance | 12 269 | 32 369 |
| Other | -54 763 | 71 265 |
| Total | 202 761 | 532 620 |

Provision for outstanding claims in the form of annuities

The gross provision for outstanding claims from motor third party liability insurance paid in the form of annuities arising from reported claims after discounting is TCZK 757 237 (2018: TCZK 812 209); the impact of discounting is TCZK 335 499 (2018: TCZK 326 251) and it is carried out only in respect of these liabilities.

The Company used a wage valorisation rate and a disability pension valorisation rate according to the Bureau methodology as at 1 June 2019, to calculate the provision for outstanding claims paid in the form of annuities in respect of liability insurance/statutory motor third party liability insurance for the subsequent years. The provision was further discounted at 1.5%. The method, rates and criteria used to estimate the remaining period for the annuities payment are based on the currently valid calculation tool for provisioning for annuities provided by the Czech Bureau of Insurers.

(c) Provision for bonuses and rebates (gross)

| Class of insurance | 2019 | 2018 |
|--------------------|---------|---------|
| Non-life insurance | 35 931 | 37 624 |
| Life assurance | 570 811 | 450 481 |
| Total | 606 742 | 488 105 |

(d) Other technical provisions (gross)

| | Opening balance | Additions | Utilisation | Closing balance |
|-----------------------------------------|--------------------|-----------|-------------|--------------------|
| Non-life insurance provision | 738 | 7 | 0 | 745 |
| Provision for credit risk | 55 742 | 6 993 | 0 | 62 735 |
| Provision for liabilities of the Bureau | 194 128 | 0 | 194 128 | 0 |
| Total | 250 608 | 7 000 | 194 128 | 63 480 |

According to the decision of the general meeting of the Czech Bureau of Insurers, liabilities towards the Bureau were paid by extraordinary contribution and the existing provision was released.

II. 9. Provisions

| Type of provision | Opening balance | Additions | Utilisation | Closing balance |
|---------------------------------|--------------------|-----------|-------------|--------------------|
| Provision for taxes | 28 190 | 61 119 | 89 309 | 0 |
| Provision for employee benefits | 33 291 | 4 941 | 9 650 | 28 582 |
| Other provisions | 34 600 | 0 | 31750 | 2 850 |
| Total | 96 081 | 0 | 64 827 | 31 432 |

Corporate income tax prepayments of TCZK 123 914 (2018: TCZK 111 303) were offset to income tax liabilities of TCZK 61 119 (2018: TCZK 139 443). This year's balance is presented in "Other receivables"; last year's balance is presented in "Tax provision" (see Note II.3 to the financial statements).

Other provisions include the provision for restructuring of TCZK 2 850 (2018: TCZK 34 600).

III. ADDITIONAL DISCLOSURES IN RESPECT OF THE INCOME STATEMENT

III. 1. Non-life insurance

Non-life insurance for 2019 and 2018, by class of insurance:

| | Gross premiums written | Gross premiums earned | Gross claims paid | Gross operating expense | Reinsurance balance |
|---------------------------------------|------------------------------|-----------------------------|-------------------------|-------------------------------|------------------------|
| Direct insurance | | | | | |
| Travel insurance | | | | | |
| 2019 | 37 298 | 36 463 | 21 051 | 21 686 | 7 |
| 2018 | 31981 | 32 004 | 18 573 | 26 478 | 10 |
| Accident and sickness insurance | | | | | |
| 2019 | 108 660 | 106 584 | 26 869 | 62 104 | -7 174 |
| 2018 | 60 465 | 59 436 | 8 763 | 18 809 | -8 759 |
| Motor third-party liability insurance | | | | | |
| 2019 | 3 287 059 | 3 184 205 | 1859 588 | 987 838 | -102 125 |
| 2018 | 2 983 909 | 2 883 378 | 1703 664 | 880 690 | -79 993 |
| Property insurance | | | | | |
| 2019 | 1 314 009 | 1 266 516 | 857 539 | 366 265 | 55 547 |
| 2018 | 1169 473 | 1123 997 | 524 414 | 334 700 | -71380 |
| Liability insurance | | | | | |
| 2019 | 886 006 | 731 447 | 375 930 | 248 671 | -75 058 |
| 2018 | 757 832 | 615 984 | 291708 | 213 037 | -72 131 |
| Motor Casco insurance | | | | | |
| 2019 | 2 067 770 | 2 009 687 | 1 416 740 | 607 792 | 11 326 |
| 2018 | 1857287 | 1777 631 | 1259 658 | 530 091 | -7 328 |
| Reinsurance accepted | | | | | |
| 2019 | 393 997 | 391 506 | 84 549 | 137 814 | -88 437 |
| 2018 | 379 605 | 389 386 | 175 940 | 137 374 | -74 447 |
| Total | | | | | |
| 2019 | 8 094 799 | 7 726 408 | 4 642 266 | 2 432 170 | -205 914 |
| 2018 | 7 240 552 | 6 881 816 | 3 982 719 | 2 141 179 | -314 028 |

III. 2. Life assurance

Gross premiums written in life assurance:

| | 2019 | 2018 |
|-----------------------------------------------------------------------------|-----------|-----------|
| Individual (special) premiums | 2 452 296 | 2 214 907 |
| Total | 2 452 296 | 2 214 907 |
| Regular premium | 2 365 274 | 2 122 700 |
| Single premium | 87 022 | 92 207 |
| Total | 2 452 296 | 2 214 907 |
| Premiums from contracts without bonuses | 241 563 | 252 179 |
| Premiums from contracts with bonuses | 16 868 | 16 848 |
| Premiums from contracts where the investment risk is borne by policyholders | 2 194 865 | 1945 880 |
| Total | 2 452 296 | 2 214 907 |
| Reinsurance balance (- expense/+ revenue) | -12 808 | -5 375 |

III. 3. Total amount of gross premiums written by the country in which the insurance contract was concluded

All gross written life assurance and non-life insurance premiums arise from insurance policies concluded in the Czech Republic.

III. 4. Bonuses and rebates

The Company granted the following bonuses and rebates based on policy conditions and insurance contracts:

| | 2019 | 2018 |
|--------------------|---------|--------|
| Gross amount | | |
| Non-life insurance | 104 512 | 55 022 |
| Total gross amount | 104 512 | 55 022 |
| Reinsurers' share | 0 | 0 |
| Total net amount | 104 512 | 55 022 |

In accordance with the procedures stated in note I. 4 (l) of the Notes, the Company accounted for the following changes in the provision for bonuses and rebates:

| 2019 | Gross amount | Reinsurance share | Net |
|-------------------------|--------------------|-------------------|--------------------|
| Non-life insurance | | | |
| Creation | 102 821 | 17 649 | 85 171 |
| Release | 104 512 | 14 891 | 89 622 |
| Change of balance | -1693 | 2 758 | -4 451 |
| Life assurance | | | |
| Creation | 570 812 | 0 | 570 812 |
| Release | 450 481 | 0 | 450 481 |
| Change of balance | 120 331 | 0 | 120 331 |
| Total change of balance | 118 638 | 2 758 | 115 880 |
| 2018 | Gross amount | Reinsurance share | Net |
| Non-life insurance | | | |
| Creation | 49 782 | 14 891 | 34 891 |
| Release | 55 022 | 21930 | 33 092 |
| Change of balance | -5 240 | -7 039 | 1799 |
| .10 | | | |
| Life assurance | | | |
| Creation Creation | 450 484 | 0 | 450 484 |
| | 450 484 337 263 | 0 | 450 484 337 263 |
| Creation | | | |

III. 5. Commissions and other acquisition costs for insurance contracts

| | 2019 | | | | 2018 | |
|-----------------------------------------------|-----------------------|-------------------|-----------|-----------------------|-------------------|-----------|
| | Non-life insurance | Life assurance | Total | Non-life insurance | Life assurance | Total |
| Commissions | 1574 835 | 686 987 | 2 261 822 | 1234 810 | 1 074 110 | 2 308 920 |
| Other acquisition costs | 689 325 | 186 254 | 875 579 | 660 169 | 178 653 | 838 822 |
| Change in deferred acquisition costs | -146 909 | 6 616 | -140 293 | -34 447 | -431643 | -466 090 |
| Total commissions and other acquisition costs | 2 117 251 | 879 857 | 2 997 108 | 1860 532 | 821 120 | 2 681 652 |

The amount of commissions comprises all commissions to insurance intermediaries relating to the acquisition and follow-up renewal of the insurance contracts, including commissions on active reinsurance.

III. 6. Administrative expenses

| | 2019 | 2018 |
|-----------------------------------------------------------|---------|---------|
| Personnel expenses (payroll, social and health insurance) | 227 180 | 214 790 |
| IT expenses | 201 897 | 187 113 |
| Expenses related to the operation of buildings | 57 779 | 60 539 |
| Communications | 26 761 | 19 457 |
| Other services | 13 111 | 23 779 |
| Company car expenses | 4 779 | 4884 |
| Material consumption | 1055 | 972 |
| Insurance premiums | 1939 | 1859 |
| Bank fees | 5 858 | 5 581 |
| Advisory | 20 107 | 15 715 |
| Representation expenses and presents | 2 277 | 2 116 |
| Depreciation of assets | 828 | 513 |

| | 2019 | 2018 |
|---------------------------------------------------|----------|----------|
| Education | 7 659 | 6 173 |
| Travel expenses | 1851 | 1947 |
| Other finance expenses | 4 399 | 2 726 |
| Outsourcing | 163 766 | 131 752 |
| Other administrative expenses | 14 777 | 4 258 |
| Total administrative expenses before reallocation | 756 023 | 684 174 |
| Reallocation to acquisition costs | -141 458 | -148 852 |
| Reallocation to claims handling costs | -178 806 | -166 673 |
| Reallocation to costs on investments | -19 515 | -15 856 |
| Total reallocation | -339 779 | -331 381 |
| | | |

III. 7. Other technical expenses and income

| | 2019 | 2018 |
|----------------------------------------------------|----------|----------|
| Non-life insurance | | |
| Other technical expenses | 335 914 | 251 767 |
| Other technical income | -104 748 | -106 014 |
| Balance – non-life insurance (+ expense/- revenue) | 231 166 | 145 753 |
| Life assurance | | |
| Other technical expenses | 22 953 | 22 193 |
| Other technical income | -40 387 | -31608 |
| Balance – life assurance (+ expense/- revenue) | -17 434 | -9 415 |

The reinsurer does not have a share in the Company's other technical expenses and income.

The balance of other technical expenses and income in non-life insurance comprises the following items:

| | 2019 | 2018 |
|------------------------------------------------------------------|---------|---------|
| Creation (+)/Release (-) of adjustments for receivables | -186 | 40 102 |
| Depreciation (+)/Payments after depreciation (-) for receivables | 18 815 | 47 838 |
| Foreign exchanges losses (+)/gains (-) | -2 273 | -422 |
| Contribution to the loss prevention fund | 98 611 | 89 705 |
| Delegated insurance events | -6 500 | -6 139 |
| Cost of the Bureau's liabilities* | 154 760 | 0 |
| Other | -32 061 | -25 331 |
| Balance of other expenses and income | 231 166 | 145 753 |

^{*} According to the decision of the general meeting of the Czech Bureau of Insurers, liabilities towards the Bureau were paid by extraordinary contribution and the existing provision was released.

The balance of other technical expenses and income in life insurance comprises the following items:

| | 2019 | 2018 |
|------------------------------------------------------------------|---------|---------|
| Creation (+)/Release (-) of adjustments for receivables | -7 680 | -6 033 |
| Depreciation (+)/Payments after depreciation (-) for receivables | 8 088 | 9 431 |
| Foreign exchanges losses (+)/gains (-) | - 1241 | -192 |
| Other | -16 601 | -12 621 |
| Balance of other expenses and income | -17 434 | -9 415 |

III. 8. Employees and management

The average number of employees and executives and remuneration for 2019 and 2018 are as follows:

| 2019 | Average number of employees | Payroll expenses | Social and health insurance | of which other personnel expenses |
|------------|-----------------------------------|---------------------|-----------------------------------|-----------------------------------------|
| Employees | 776 | 405 431 | 120 600 | 20 832 |
| Executives | 72 | 120 393 | 32 201 | 6 186 |
| Total | 848 | 525 824 | 152 801 | 27 018 |

| 2018 | Average number of employees | Payroll expenses | Social and health insurance | of which other personnel expenses |
|------------|-----------------------------------|---------------------|-----------------------------------|-----------------------------------------|
| Employees | 773 | 382 443 | 113 649 | 19 968 |
| Executives | 76 | 107 432 | 29 899 | 5 609 |
| Total | 849 | 489 875 | 143 548 | 25 577 |

TCZK 227 180 (2018: TCZK 214 790) of the total payroll, social security and health insurance expenses represents administrative expenses before reallocation, and TCZK 451 445 (2018: TCZK 418 633) accounts for expenses incurred to acquire insurance contracts.

(a) Social security and health insurance liabilities

Liabilities in respect of social security and health insurance total TCZK 17 529 (2018: TCZK 18 146), of which TCZK 11 679 (2018: TCZK 11 769) relates to social security, and TCZK 5 850 (2018: TCZK 6 377) relates to health insurance. None of these liabilities are overdue.

(b) Tax liabilities and subsidies

Tax liabilities total TCZK 7 520 (2018: a liability of TCZK 8 249), which represent outstanding taxes arising from personal income tax as at the end of the current period.

(c) Statutory, Executive and Supervisory Board members' remuneration

For the financial years 2019 and 2018, the Company recognised the following monetary and non-monetary remuneration to the statutory, executive and supervisory board members:

| | 2019 | 2018 |
|-----------------------------------|--------|--------|
| Members of the board of directors | 28 494 | 29 832 |
| Members of the supervisory board | 1582 | 1571 |
| Total remuneration | 30 076 | 31403 |

(d) Statutory, executive and supervisory board members' loans, other receivables and advances

Neither in 2019 nor in 2018 did the Company present any receivables from members of the board of directors or the supervisory board relating to granted loans or paid advances.

III. 9. Information on remuneration for statutory auditors

The information on fees payable to statutory auditors are provided in the Notes to the consolidated financial statements of the parent company VIENNA INSURANCE GROUP AG, Wiener Versicherung Gruppe. In 2019, the audit firm provided the Company and companies controlled by the Company with non-audit services of TCZK 699 (2018: TCZK 653). These services mainly included preparing of the Solvency and Financial Condition Report, client portfolio analyses, and other assurance services.

III. 10. Allocation of investment return between technical account for non-life insurance and non-technical account

As at the balance sheet date, the total amount of investment return allocated between the technical account for non-life insurance and the non-technical account by means of the method stated in note I.4.(v) totalled TCZK 131 619 (2018: TCZK 153 304).

III. 11. Result of non-technical account

As at 31 December 2019, the result of the non-technical account before tax totalled a profit of TCZK 17 537 (2018: loss of TCZK 56 536).

III. 12. Result before tax

As at 31 December 2019, the profit before tax totalled TCZK 772 462 (2018: TCZK 618 976).

III. 13. Taxes

(a) Income tax in the income statement

| | 2019 | 2018 |
|---------------------------------------------------------------|---------|---------|
| Current period income tax | 61 119 | 139 443 |
| Current income tax relating to prior periods | -5 982 | -17 705 |
| Change in deferred tax asset/Change in deferred tax liability | 75 808 | -20 726 |
| Current tax expense – restated current tax from AFS | 176 | 7 658 |
| Income tax in the income statement | 131 121 | 108 670 |

(b) Deferred tax assets and liabilities

Deferred tax assets and liabilities are as follows:

| Temporary differences | Asse | ets | Liabi | ilities | No | et |
|--------------------------------------------------------------|--------|---------|---------|---------|---------|---------|
| | 2019 | 2018 | 2019 | 2018 | 2019 | 2018 |
| Fixed assets | 0 | 0 | -10 032 | -8 071 | -10 032 | -8 071 |
| Receivables | 36 524 | 24 758 | 0 | 0 | 36 524 | 24 758 |
| Provisions | 45 376 | 45 460 | 0 | 0 | 45 376 | 45 460 |
| Accumulated debt | 0 | 85 529 | 0 | 0 | 0 | 85 529 |
| Total temporary differences recorded in the income statement | 81 900 | 155 747 | -10 032 | -8 071 | 71 868 | 147 676 |
| Revaluation of assets and liabilities | 0 | 7 401 | -31 689 | 0 | -31 689 | 7 401 |
| Deferred tax asset/ (liability) | 81 900 | 163 148 | -41 721 | -8 071 | 40 179 | 155 077 |

In accordance with the accounting policy described in note I. 4. (h), a tax rate of 19% was used to calculate the deffered tax.

IV. OTHER DISCLOSURES

IV. 1. Contingent liabilities

(a) Co-insurance

The Company is the leading co-insurer in several coinsurance contracts in respect of which a claim of a material amount has been announced as at the end of the accounting period.

The Company considers it improbable that the beneficiary will file a claim in the full amount against the Company as the leading co-insurer and has therefore only established a provision for outstanding claims in the amount of its share.

(b) Membership in the Czech Bureau of Insurers (the Bureau)

As a member of the Bureau, the Company is obliged to guarantee the Bureau's liabilities pursuant to the Act on Motor Third Party Liability Insurance. Therefore, the Company contributes to the guarantee fund. The amount of the Company's contributions is determined based on the Bureau's calculation.

If any of the members of the Bureau is unable to meet their obligations arising from the statutory motor third-party liability insurance due to insolvency, the Company may become liable to make additional contributions to the guarantee fund.

(c) Membership in the Czech Nuclear Pool

As a member of the Czech Nuclear Pool, the Company, under a "Joint and Several Liability" agreement, has assumed a liability, in proportion to the Company's net retention for the given contract, should one or more members of the Czech Nuclear Pool be unable to fulfil their obligation. The total contingent liability of the Company including joint and several liability is contractually limited to double the retention for the specific insured risk.

IV. 2. Subsequent events

The Company's management is not aware of any material subsequent events that have occurred since the balance sheet date that would have a material impact on the financial statements.

On 1 January 2020, the Act No. 364/2019 Coll., Technical Provisions Taxation came into effect. In 2020, technical provisions for tax calculation purposes will be defined in accordance with the Solvency II Directive instead of the accounting standards as before. The amount of the technical provisions pursuant to Solvency II is provided in the Solvency and Financial Condition Report.

The spread of COVID-19 has resulted in an exceptional situation that is examining the design and operation of our management and internal control system. As part of the business continuity management process, our priority is primarily to protect the health of our employees, to ensure the processes associated with providing insurance services and maintain a standard level of service for our business partners.

The company has further identified specific risks related to COVID-19, quantifies them and sets up monitoring to capture warning signals in a timely manner. With regard to underwriting risks, we primarily monitor risks related to daily compensation, travel insurance and life insurance. In the area of market risks, this is mainly the evolution of share prices, bonds and market liquidity. Operational (operational) risks include, in particular, insufficient human resources, unavailability of our premises, unavailability of supplies and unavailability of information and communication technologies. Risks monitored also include a threat to the company's liquidity or imminent business risks related, for example, to payment discipline. The deteriorating economic situation may lead to a higher scale of insurance fraud attempts.

In view of the development of the spread of the disease and its impact on the operation and continuity of the Company's business, we are not aware of any impact on the results of the 2019 financial statements or any material impact threatening further functioning of the Company in 2020. Based on the standard stress tests carried out, the Company is convinced of a sufficient amount of its capital.

During 2019 the preparations for planned changes of CPP shareholder structure within VIG group had started.

Prague, 27 March 2020

Ing. Jaroslav Besperát Chairman of the Board of Directors

Mag. Christoph Rath Member of the Board of Directors

M. Mu



ORGANISATIONAL STRUCTURE ANNUAL REPORT 2019

ORGANISATIONAL STRUCTURE

AS AT 31 DECEMBER 2019

MEMBERS OF THE SUPERVISORY BOARD

Ing. Martin Diviš, MBA

Chairman of the Supervisory Board since 26 January 2019

Prof. Elisabeth Stadler

Vice-chair of the Supervisory Board since 26 January 2019

Mag. Liane Hirner

Member of the Supervisory Board since 1 January 2019

Ing. Vladimír Mráz

Member of the Supervisory Board since 1 January 2019

Mgr. Jolana Kolaříková

Member of the Supervisory Board since 1 January 2019

Ing. Petr Vokřál

Member of the Supervisory Board since 1 January 2019

Note:

With regard to the end of the term of office of the current members of the Supervisory Board as at 31 December 2018, new members were elected by the sole shareholder for a 5-year term. At the same time, Mgr. Jolana Kolaříková and Ing. Petr Vokřál were elected to the Supervisory Board as representatives of the employees in November 2018.

MEMBERS OF THE BOARD OF DIRECTORS

Ing. Jaroslav Besperát

Chairman of the Board of Directors since 1 November 2015 Education: University degree, Czech Technical University (ČVUT) Working in the insurance industry since 1994.

Ing. František Vlnař

Member of the Board of Directors since 1 November 2015 Education: University degree, Czech Technical University (ČVUT) Working in the insurance industry since 1992.

Ing. Jaroslav Kulhánek

Member of the Board of Directors since 1 January 2019 Education: University degree, University of Economics Working in the insurance industry since 1996.

Mag. Christoph Rath

Member of the Board of Directors since 1 April 2019 Education: University degree, University of Applied Science BFI in Vienna Working in the insurance industry since 2004.

Note:

Based on a written request of Ing. Vít Rozsypal, the Supervisory Board of Česká podnikatelská pojišťovna, a. s., Vienna Insurance Group, approved his resignation from the membership on the Board of Directors as at 31 December 2018. At the same time, Ing. Jaroslav Kulhánek was elected member of the Board of Directors with the effect as from 1 January 2019, and Mag. Christoph Rath was elected member of the Board of Directors with effect from 1 April 2019.

Based on a written request of Mag. Gerhard Lahner, the Supervisory Board of Česká podnikatelská pojišťovna, a. s., Vienna Insurance Group, approved his resignation of the membership on the Board of Directors as at 30 September 2019, as he was elected member of the Supervisory Board of Wiener Börse AG.

EXPERT DIVISIONS

General secretary division

Ing. René Činátl

Internal trade division

Mgr. René Mičke

Business risks division

Ing. Pavel Wiesner

External networks division

Jan Křehlík

Sales support division Ing. Zdeněk Kolář

Life assurance division

Bc. Marek Woitsch

Non-life insurance division

JUDr. Václav Hönig

Motor vehicle insurance division

Miloš Velíšek

Fleet insurance division

Ing. Petr Žaba

Motor vehicle claims settlement division

Bořek Těžký

Marketing and PR division

Mgr. Jolana Kolaříková

HR division

Mgr. Marcela Novotná, LL. M.

Note:

As at 1 January 2019, the organisational structure of the Company changed and the planning and controlling division was moved to shared services ensured based on a cost sharing agreement concluded between ČPP and Kooperativa.



PRAGUE

Head office

Pobřežní 665/23, 186 00 Praha 8, tel.: 957 444 555

Regional directorate

Budějovická 3, 140 21 Praha 4, tel.: 261 022 559

Branch office

Benešov, Tyršova 2260, 256 01 Benešov, tel.: 315 694 947
Beroun, Politických vězňů 153/21, 266 01 Beroun, tel.: 311 626 736
Kladno, Komenského 3379/2, 272 01 Kladno, tel.: 312 240 214
Kolín, Legerova 182, 280 02 Kolín, tel.: 321 716 931
Mělník, Jaroslava Seiferta 147/6, 276 01 Mělník, tel.: 315 628 643
Mladá Boleslav, U Kasáren 1377, 293 01 Mladá Boleslav, tel.: 326 736 168
Nymburk, Náměstí Přemyslovců 39, 288 02 Nymburk, tel.: 325 531 908
Prague 2 – Vinohrady, Korunní 841/27, 120 00 Praha 2, tel.: 221 501 310
Prague 4 – Pankrác, Budějovická 3a, 140 21 Praha 4, tel.: 261 022 559
Prague 5 – Smíchov, Jindřicha Plachty 25, 150 00 Praha 5, tel.: 257 319 003
Prague 8 – Karlín, Pobřežní 665/23, 186 00 Praha 8, tel.: 956 451 051
Prague 9 – Vysočany, Jandova 10/3, 190 00 Praha 9, tel.: 233 901 237
Příbram, Dlouhá 97, 261 01 Příbram, tel.: 318 627 195
Rakovník, Husovo náměstí 52, 269 01 Rakovník, tel.: 313 502 590

BRNO

Regional directorate

Vlněna 526/1, 602 00, Brno, tel.: 957 553 019

Branch office

Boskovice, Růžové náměstí 3 + 4, 680 01 Boskovice, tel.: 516 452 137

Brno – Kapucínské nám., Kapucínské náměstí 14, 602 00 Brno, tel.: 542 215 232

Brno - Kounicova, Kounicova 271/13, 602 00 Brno, tel.: 542 215 140

Brno - Palackého, Palackého třída 879/84, 612 00 Brno, tel.: 541 217 647

station of branch office Brno - Benešova, Benešova 14 - 16, 602 00 Brno, tel.: 542 120 800

Břeclav, U Stadionu 2144, 690 02 Břeclav, tel.: 519 322 854

Hodonín, Národní třída 55c, 695 01 Hodonín, tel.: 518 342 444

Kroměříž, Vejvanovského 1592/20, 767 01 Kroměříž, tel.: 573 331 759

Třebíč, Smila Osovského 25/35, 674 01 Třebíč, tel.: 568 843 448

Uherské Hradiště, Na Splávku 1182, 686 01 Uherské Hradiště, tel.: 572 540 602

Zlín, Dlouhá 5617, 760 01 Zlín, tel.: 577 220 954

Znojmo, Pražská 2F, 669 02 Znojmo, tel.: 515 331 011

Žďár nad Sázavou, ul. Nádražní 2119/69, 591 01 Žďár nad Sázavou, tel.: 566 629 899

ČESKÉ BUDĚJOVICE

HRADEC KRÁLOVÉ

Regional directorate

Průmyslová 1656, 370 01 České Budějovice, tel.: 957 554 615

Branch office

České Budějovice, Průmyslová 1656, 370 01 České Budějovice, tel.: 957 554 603

station of branch office České Budějovice, IGY centrum - Pražská tř. 1247/24 370 04, České Budějovice, tel.: 386 350 320

Český Krumlov, Tovární 197, 381 01 Český Krumlov, tel.: 380 713 700

Havlíčkův Brod, Dolní 1, 580 01 Havlíčkův Brod, tel.: 569 420 408

Jihlava, Žižkova 13, 586 01 Jihlava, tel.: 567 300 255

Jindřichův Hradec, Masarykovo náměstí 108, 377 01 Jindřichův Hradec, tel.: 384 361 080

Pelhřimov, Příkopy 476, 393 01 Pelhřimov, tel.: 565 322 449

Písek, Fráni Šrámka 167, 397 01 Písek, tel.: 382 215 351

Prachatice, Velké náměstí 6, 383 01 Prachatice, tel.: 388 311 138

Strakonice, Komenského 105, 386 01 Strakonice, tel.: 383 322 935

station of branch office Strakonice - Jiřího z Poděbrad, Krále Jiřího z Poděbrad 772, 386 01 Strakonice, tel.: 734 522 750

Tábor, Fügnerova 822, 390 02 Tábor, tel.: 381 257 555

station of branch office Trhové Sviny (Český Krumlov), Žižkovo náměstí 136, 37401 Trhové Sviny, tel.: 387 202 282

Regional directorate

Škroupova 441/9, 500 02 Hradec Králové, tel.: 495 704 400

Branch office

Česká Lípa, Barvířská 737, 470 01 Česká Lípa, tel.: 487 821 194

Děčín, Prokopa Holého 701/18, 405 02 Děčín IV - Podmokly, tel.: 412 520 108

Hradec Králové, Škroupova 441/12, 500 02 Hradec Králové, tel.: 495 704 401

station of branch office Hradec Králové - Habrmanova, Habrmanova 204/6, 500 02 Hradec Králové, tel.: 495 591 506

station of branch office Hradec Králové – Šimkova, Šimkova 1223/2A, 500 03 Hradec Králové, tel.: 495 510 100

Chrudim, Poděbradova 72, 537 01 Chrudim, tel.: 469 622 831

Jablonec nad Nisou, Lidická 2090/18, 466 01 Jablonec nad Nisou, tel.: 483 319 881

Jičín, Havlíčkova 176, 506 01 Jičín, tel.: 493 520 710

Liberec, Kostelní 4/2 - vchod z náměstí Dr. E. Beneše, 460 01 Liberec 1, tel.: 485 106 534

station of branch office Liberec - OC Plaza, vchod z venku, Palachova 1404/2, 460 01 Liberec, tel.: 485 104 411

Náchod, Krámská 29, 547 01 Náchod, tel.: 491 433 168

Pardubice, Smilova 429, 530 02 Pardubice, tel.: 466 068 305

station of branch office Pardubice, 17. listopadu 408, 530 02 Pardubice, tel.: 466 610 168

Rychnov nad Kněžnou, Staré náměstí 59, 516 01 Rychnov nad Kněžnou, tel.: 494 661 095

Svitavy, nám. Míru 53/59, 568 02 Svitavy, tel.: 461 530 317

Trutnov, Palackého 103, 541 01 Trutnov, tel.: 499 813 359

Turnov, 28. října 17, 511 01 Turnov, tel.: 481 322 854

Ústí nad Labem, Dlouhá 3458/2A - Palác Jordan, 400 01 Ústí nad Labem, tel.: 475 220 001

Ústí nad Orlicí, Mírové náměstí 1389, 562 01 Ústí nad Orlicí, tel.: 465 526 290

OSTRAVA

PILSEN

Regional directorate

Černá louka 78 - Vila Tereza, 702 00 Ostrava, tel.: 596 115 129

Branch office

Bruntál, Zámecké náměstí 2/8, 792 01 Bruntál, tel.: 554 211 831

station of branch office Český Těšín, Smetanova 9, 737 01 Český Těšín, tel.: 558 711 225

station of branch office Frenštát pod Radhoštěm, Kostelní 478, 744 01 Frenštát pod Radhoštěm, tel.: 556 801 365

Frýdek-Místek, Ostravská 2125, 738 02 Frýdek-Místek, tel.: 558 436 796

Jeseník, Poštovní 884/1, 790 01 Jeseník, tel.: 584 409 059

Karviná, Masarykovo náměstí 26/14, 733 01 Karviná, tel.: 596 320 224

Nový Jičín, Tyršova 15, 741 01 Nový Jičín, tel.: 556 706 765

Olomouc, Litovelská 17, 779 00 Olomouc, tel.: 585 700 939

station of branch office Olomouc - Hodolany, Tovární 1197/42a, 779 00 Olomouc - Hodolany, tel.: 585 203 251

Opava, Ostrožná 231/36, 746 01 Opava, tel.: 553 624 989

Ostrava, ul. Dlouhá 194/3, 702 00 Ostrava - Moravská Ostrava, tel.: 596 123 476

station of branch office Ostrava - Hrabůvka, Dr. Martínka 1590, 700 30 Ostrava-Hrabůvka, tel.: 596 110 536

Prostějov, Hradební 4603/15, 796 01 Prostějov, tel.: 582 337 735

Přerov, Mostní 226/2, 750 02 Přerov, tel.: 581 203 161

station of branch office Rožnov pod Radhoštěm, Nádražní 23, 756 61 Rožnov pod Radhoštěm, tel.: 571 438 438

Šumperk, M. R. Štefánika 3198/15, 787 01 Šumperk, tel.: 583 224 827

Třinec, náměstí Míru 551, 739 61 Třinec, tel.: 558 335 700

station of branch office Valašské Meziříčí, Náměstí 71, 757 01 Valašské Meziříčí, tel.: 571 610 581

Vsetín, Na Příkopě 814/15, 755 01 Vsetín, tel.: 571 410 004

station of branch office Zábřeh na Moravě, nám. Osvobození 14/298, 789 01 Zábřeh na Moravě, tel.: 583 414 655

Regional directorate

Lochotínská 18, 301 00 Plzeň, tel.: 377 831 107

Branch office

Domažlice, Vodní 31, 344 01 Domažlice, tel.: 379 768 435

Cheb, 26. dubna 583/14, 350 02 Cheb, tel.: 354 544 944

Chomutov, Riegrova 229, 430 01 Chomutov, tel.: 474 623 494

Karlovy Vary, Moskevská 10, 360 01 Karlovy Vary, tel.: 353 563 910

Klatovy, Pražská 120, 339 01 Klatovy, tel.: 376 321 122

Litoměřice, Dlouhá 182, 412 01 Litoměřice, tel.: 416 733 343

station of branch office Litvínov, DS Unipetrol RPA - next to the main gate, 436 70 Litvínov-Záluží, tel.: 476 162 800

station of branch office Mariánské Lázně, Chebská 731/15 – NC Nová Chebská, 353 01, Mariánské Lázně, tel.: 354 626 227

Most, Moskevská 3336, 434 01 Most, tel.: 476 744 980

Pilsen, Lochotínská 18, 301 00 Plzeň, tel.: 377 831 107

station of branch office Pilsen - Gerská, Gerská 1951/15, 323 00 Plzeň, tel.: 377 320 283

station of branch office Pilsen - Luna, Skupova 24 - Business Centre LUNA, 301 00 Plzeň, tel.: 377 540 509

station of branch office Pilsen – Slovanská alej, Slovanská alej 28, 326 00 Plzeň, tel.: 377 970 789

station of branch office Rokycany, Jiráskova 1298, 337 01 Rokycany, tel.: 371 785 223

Sokolov, Marie Majerové 1815, 356 01 Sokolov, tel.: 352 605 751

station of branch office Sušice, Mostní 43, 342 01 Sušice, tel.: 376 522 171

Tachov, Boženy Němcové 98, 347 01 Tachov, tel.: 374 720 311

Teplice, 28. října 780/10, 415 01 Teplice, tel.: 417 531 007

station of branch office Žatec, Karla IV. 353, 438 01 Žatec, tel.: 415 214 435

POINTS OF SALE OF ČPP SERVIS

Brno, Úvoz 31, 602 00 Brno Dobříš, Plk. B. Petroviče 373, 263 01 Dobříš Havířov, Národní třída 576/2, 736 01 Havířov Hořice, Aloise Hlavatého 2185, 508 01 Hořice Chlumec nad Cidlinou, 9. května 6, 503 51 Chlumec nad Cidlinou Jičín, Valdštejnovo náměstí 88, 506 01 Jičín Karlovy Vary, Majakovského 29, 360 05 Karlovy Vary Kolín, A. Dvořáka 1101, 280 02 Kolín Moravský Krumlov, Palackého 112, 672 01 Moravský Krumlov Ostrava-Poruba, 17. listopadu 677, 708 00 Ostava-Poruba Ostrava-Zábřeh, Patrice Lumumby 2717, 700 30 Ostrava-Zábřeh Pardubice, U Divadla 784, 530 02 Pardubice Prague 4, Budějovická 3a, 140 21 Praha 4 Rožnov pod Radhoštěm, Meziříčská 2868, 756 61 Rožnov pod Radhoštěm Třebíč, Komenského náměstí 140/4, 674 01 Třebíč Zlín, Vavrečkova 7074, 760 01 Zlín



REPORT OF THE BOARD OF DIRECTORS

ON RELATIONS BETWEEN RELATED PARTIES PURSUANT TO SECTION 82 OF ACT NO. 90/2012 COLL., ON CORPORATIONS.

I. STRUCTURE OF RELATIONS

Česká podnikatelská pojišťovna, a.s., Vienna Insurance Group, with its registered office at Pobřežní 665/23, 186 00 Praha 8, ident. no.: 63998530, recorded in the Commercial Register maintained by the Municipal Court in Prague, section B, insert No. 3433 ("ČPP") is the controlled entity.

The controlling entity is Kooperativa pojišťovna, a.s., Vienna Insurance Group, with its registered office at Pobřežní 665/21, 186 00 Praha 8, ident. No.: 47116617, recorded in the Commercial Register maintained by the Municipal Court in Prague, section B, insert No. 1897 ("Kooperativa").

Kooperativa is controlled by VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe, with its registered office at Schottenring 30, A-1010 Vienna, Austria ("**VIG AG**") recorded in the Commercial Register maintained by the Vienna Commercial Court, section FN, insert No.75687 F.

II. ČPP'S ROLE IN THE GROUP

VIG AG is the controlling entity of the Vienna Insurance Group (the "VIG group"), having a legal form of joint-stock company

Within the VIG group, Kooperativa is primarily engaged in insurance activities pursuant to Act No. 277/2009 Coll., on insurance, and in activities directly associated with insurance.

ČPP is a corporation carrying out insurance activities pursuant to Act No. 277/2009 Coll., on insurance, and activities directly associated with insurance.

III. MANNER AND MEANS OF CONTROL

Kooperativa owns ČPP's shares at the aggregate nominal value of 100% of ČPP's registered capital and controls ČPP primarily through decision-making of the sole shareholder when exercising the powers of a general meeting.

A list of VIG AG's subsidiaries is included in an appendix to this report (the "VIG group companies")

IV. AN OVERVIEW OF CONTRACTS BETWEEN ČPP AND THE VIG GROUP COMPANIES

1. Contracts and agreements in force between the controlling entities (Kooperativa, VIG AG) and the controlled entity ČPP in 2019.

- Contracts for provision of reinsurance coverage in respect of property and liability insurance concluded between ČPP and Kooperativa.
- Contracts on property and liability insurance concluded between ČPP and Kooperativa.
- Contracts on ČPP's co-insurance or reinsurance share in insurance contracts led by Kooperativa.
- Group contract between ČPP and Kooperativa on insurance of car fleet auto-complex insurance.
- Contract for exclusive business representation concluded between ČPP and Kooperativa.
- Contract for an extraordinary commission for financial products of Česká spořitelna, a.s. concluded between ČPP and Kooperativa.
- Contracts for lease and sublease of non-residential premises concluded between ČPP and Kooperativa.
- Contract for inter-company cooperation between ČPP and Kooperativa.
- Contract for cost sharing concluded between ČPP and Kooperativa.
- Contract for management life assurance between ČPP and Kooperativa.
- Agreement between ČPP and Kooperativa on personal data processing.
- Purchase Agreement concluded between ČPP and Kooperativa.
- A proportional quota reinsurance contract on MTPL insurance coverage concluded between ČPP and VIG AG.
- An accidental proportional quota reinsurance contract concluded between ČPP and VIG AG.

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2. Contracts and agreements in force between ČPP and the other controlled entities from the VIG group in 2019.

- Insurance contracts for property and liability insurance between ČPP and ČPP Servis, s.r.o. ("ČPP Servis").
- Insurance contract for liability insurance for damage caused by members of the bodies of corporations concluded between ČPP and ČPP Servis.
- Insurance contract for the policy holder's liability insurance for providing other financial services concluded between ČPP Servis and ČPP.
- Contract for sublease concluded between ČPP and ČPP Servis.
- Contracts for business representation concluded between ČPP and ČPP Servis.
- Contract for cost sharing concluded between ČPP and ČPP Servis.
- Contract for professional liability concluded between ČPP and ČPP Servis.
- Contract for data and personal data protection concluded between ČPP and ČPP Servis.
- Insurance contract for GDPR liability between ČPP and ČPP Servis.
- Insurance contract for investment intermediary's liability between ČPP and ČPP Servis.
- Insurance contract for consumer loan intermediary's liability between ČPP and ČPP Servis.
- Contract for business representation concluded between ČPP and FinServis Plus, s.r.o.
- Insurance contract for liability insurance concluded between ČPP and Obecně prospěšná společnost Kooperativy (Kooperativa's Publicaly Beneficial Association).
- Insurance contracts for property and liability insurance between ČPP and VIG ND, a.s. ("VIG ND").
- Loan contract between ČPP and VIG ND.
- Contract for maintenance services concluded between ČPP and AIS Servis, s.r.o. ("AIS Servis").
- Contract for work between ČPP and AIS Servis on Golem and SAP training.
- Loan agreement concluded between ČPP and AIS Servis.
- Contract for personal data handling concluded between ČPP and GLOBAL ASSISTANCE a.s. ("GLOBAL ASSISTANCE").
- Contracts for cooperation on providing assistance services between ČPP and GLOBAL ASSISTANCE.
- Framework contract between ČPP and GLOBAL ASSISTANCE on the provision of discounts.
- Outsourcing contracts concluded between ČPP and Global Expert, s.r.o. ("Global Expert").
- Personal data processing contract between ČPP and Global Expert.
- Sublease contract concluded between ČPP and Global Expert.
- Reinsurance contracts concluded between ČPP and VIG RE zajišťovna, a.s.
- Reinsurance contract concluded between ČPP and WIENER STÄDTISCHE Versicherung AG Vienna Insurance Group
- Contract for business representation concluded between ČPP and KAPITOL pojišťovací a finanční poradenství, a.s. (KAPITOL Insurance and Financial Consulting)
- Contract on the provision of user rights for software and related services concluded between ČPP and CP Solutions a.s.

- Contract on supply of a solution for introducing a biometric signature concluded between ČPP and Pražská softwarová s.r.o.
- Contract for management of an apartment between ČPP and SURPMO, a.s.

V. AN OVERVIEW OF ACTS PERFORMED IN THE LAST ACCOUNTING PERIOD AT THE INSTIGATION OR IN THE INTEREST OF VIG AG OR OTHER VIG GROUP COMPANIES

In 2019, no legal acts or other measures were performed in the interest or at the instigation of the related parties, except for the payment of ordinary dividend to the shareholder.

VI. ASSESSMENT OF DAMAGE AND RELATED SETTLEMENT

ČPP did not incur any damage from contracts entered into between ČPP and Kooperativa, VIG AG and other VIG group companies and from other acts performed in the last accounting period in the interest or at the instigation of Kooperativa or other VIG group companies.

VII. CONFIDENTIALITY

The information and facts that form part of the trade secret of the VIG group companies as well as any information indicated as confidential by any VIG group company are considered confidential within the VIG group. Furthermore, these comprise any business information that may, separately or combined with other information or facts, cause a detriment to any of the VIG group companies.

In order to prevent any damage to be incurred by the controlled entity, this report does not include any financial information about performance and counter-performance relating to concluded contracts and agreements.

VIII. ASSESSMENT OF RELATIONS AND RISKS WITHIN THE VIG GROUP

The VIG group belongs to the strongest insurance and reinsurance groups in the European market. As a result, ČPP has access to know-how relating, among other things, to Solvency II, audit, compliance and information technologies. Both Kooperativa and ČPP generate advantages from their mutual relations. Risks arising from their participation in the VIG group are considered to be entirely proportionate to related advantages.

IX. CONCLUSION

This report has been prepared by the Board of Directors of the controlled person, Česká podnikatelská pojišťovna, a.s., Vienna Insurance Group, for the period from 1 January 2019 to 31 December 2019, and will be submitted for review to the Supervisory Board. As ČPP is obliged under the law to prepare an annual report, this report constitutes an integral part of the annual report. The annual report will be submitted for review to the audit firm KPMG Česká republika Audit, s.r.o.

Prague, 27 March 2020

Ing. Jaroslav Besperát Chairman of the board of directors Mag. Christoph Rath Member of the board of directors

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ANNEX TO THE REPORT OF THE BOARD OF DIRECTORS ON RELATIONS BETWEEN RELATED PARTIES

| Consolidated Companies | | | |
|------------------------------------------------------------|----------------|------------------------------|--|
| Business name | Country | Present capita share in % | |
| "BULSTRAD LIFE VIENNA INSURANCE GROUP" JOINT STOCK COMPANY | Bulgaria | 100.00 | |
| "Compensa Services" SIA | Latvia | 100.00 | |
| "Compensa Vienna Insurance Group", ADB | Lithuania | 100.00 | |
| "Grüner Baum" Errichtungs- und Verwaltungsges.m.b.H. | Austria | 100.00 | |
| AB "Compensa Services" | Lithuania | 100.00 | |
| Anděl Investment Praha s.r.o. | Czech Republic | 100.00 | |
| Anif-Residenz GmbH & Co KG | Austria | 100.00 | |
| arithmetica Consulting GmbH | Austria | 100.00 | |
| ASIGURAREA ROMANEASCA – ASIROM VIENNA INSURANCE GROUP S.A. | Romania | 99.70 | |
| ATBIH GmbH | Austria | 100.00 | |
| BCR Asigurari de Viata Vienna Insurance Group S.A. | Romania | 93.98 | |
| Blizzard Real Sp. z o.o. | Poland | 100.00 | |
| BTA Baltic Insurance Company AAS | Latvia | 90.83 | |
| Bulgarski Imoti Asistans EOOD | Bulgaria | 100.00 | |
| Businesspark Brunn Entwicklungs GmbH | Austria | 100.00 | |
| CAL ICAL "Globus" | Ukraine | 100.00 | |
| Camelot Informatik und Consulting Gesellschaft m.b.H. | Austria | 95.00 | |
| CAPITOL, akciova spoločnosť | Slovakia | 100.00 | |
| CENTER Hotelbetriebs GmbH | Austria | 80.00 | |
| Central Point Insurance IT-Solutions GmbH | Austria | 100.00 | |

| Consolidated Companies | | | |
|------------------------------------------------------------------------------------|----------------|----------------------------|--|
| Business name | Country | Present capital share in % | |
| Česká podnikatelská pojišťovna, a.s., Vienna Insurance Group | Czech Republic | 100.00 | |
| Compania de Asigurari "DONARIS VIENNA INSURANCE GROUP" Societate pe Actiuni | Moldova | 99.99 | |
| Compensa Life Vienna Insurance Group SE | Estonia | 100.00 | |
| Compensa Towarzystwo Ubezpieczen Na Zycie Spolka Akcyjna Vienna Insurance Group | Poland | 99.97 | |
| Compensa Towarzystwo Ubezpieczen Spolka Akcyjna Vienna Insurance Group | Poland | 99.94 | |
| CP Solutions, a.s. | Czech Republic | 100.00 | |
| DBLV Immobesitz GmbH | Austria | 100.00 | |
| DBLV Immobesitz GmbH & Co KG | Austria | 100.00 | |
| DBR-Liegenschaften GmbH & Co KG | Germany | 100.00 | |
| DBR-Liegenschaften Verwaltungs GmbH | Germany | 100.00 | |
| Deutschmeisterplatz 2 Objektverwaltung GmbH | Austria | 100.00 | |
| Donau Brokerline Versicherungs-Service GmbH | Austria | 100.00 | |
| DONAU Versicherung AG Vienna Insurance Group | Austria | 100.00 | |
| DVIB GmbH | Austria | 100.00 | |
| ELVP Beteiligungen GmbH | Austria | 100.00 | |
| Floridsdorf am Spitz 4 Immobilienverwertungs GmbH | Austria | 100.00 | |
| Gesundheitspark Wien-Oberlaa Gesellschaft m.b.H. | Austria | 100.00 | |
| Insurance Company Nova Ins EAD | Bulgaria | 100.00 | |

| Consolidated Companies | | | |
|----------------------------------------------------------------------------------|---------------------------|----------------------------|--|
| Business name | Country | Present capital share in % | |
| Insurance Company Vienna osiguranje d.d., Vienna Insurance Group | Bosnia and Herzegovina | 100.00 | |
| INSURANCE JOINT-STOCK COMPANY "BULSTRAD VIENNA INSURANCE GROUP" | Bulgaria | 100.00 | |
| InterRisk Lebensversicherungs-AG Vienna Insurance Group | Germany | 100.00 | |
| InterRisk Towarzystwo Ubezpieczen Spolka Akcyjna Vienna Insurance Group | Poland | 100.00 | |
| InterRisk Versicherungs-AG Vienna Insurance Group | Germany | 100.00 | |
| INTERSIG VIENNA INSURANCE GROUP Sh.A. | Albania | 89.98 | |
| Joint Stock Company Insurance Company GPI Holding | Georgia | 90.00 | |
| Joint Stock Company International Insurance Company IRAO | Georgia | 100.00 | |
| Joint Stock Insurance Company WINNER-Vienna Insurance Group | Macedonia | 100.00 | |
| Kaiserstraße 113 GmbH | Austria | 100.00 | |
| KALVIN TOWER Ingatlanfejlesztesi es Beruhazasi Korlatolt Felelössegü Tarsasag | Hungary | 100.00 | |
| Kapitol pojišťovací a finanční poradenství, a.s. | Czech Republic | 100.00 | |
| KOMUNÁLNA poisťovna, a.s., Vienna Insurance Group | Slovakia | 100.00 | |
| KOOPERATIVA poist'ovna, a.s., Vienna Insurance Group | Slovakia | 98.47 | |
| Kooperativa, pojišťovna, a.s., Vienna Insurance Group | Czech Republic | 97.28 | |
| LD Vermögensverwaltung GmbH | Austria | 100.00 | |
| Limited Liability Company "UIG Consulting" | Ukraine | 100.00 | |
| LVP Holding GmbH | Austria | 100.00 | |
| MAP Bürodienstleistung Gesellschaft m.b.H. | Austria | 100.00 | |
| MC EINS Investment GmbH | Austria | 100.00 | |
| MH 54 Immobilienanlage GmbH | Austria | 100.00 | |
| Nußdorfer Straße 90-92 Projektentwicklung GmbH & Co KG | Austria | 100.00 | |

| Consolidated Companies | | | |
|----------------------------------------------------------------------------------------------|---------------|----------------------------|--|
| Business name | Country | Present capital share in % | |
| OMNIASIG VIENNA INSURANCE GROUP S.A. | Romania | 99.50 | |
| Palais Hansen Immobilienentwicklung GmbH | Austria | 56.55 | |
| Passat Real Sp. z o.o. | Poland | 100.00 | |
| Pension Assurance Company Doverie AD | Bulgaria | 92.58 | |
| PFG Holding GmbH | Austria | 89.23 | |
| PFG Liegenschaftsbewirtschaftungs GmbH & Co KG | Austria | 92.88 | |
| Porzellangasse 4 Liegenschaftsverwaltung GmbH & Co KG | Austria | 100.00 | |
| Private Joint-Stock Company "INSURANCE COMPANY "KNIAZHA LIFE VIENNA INSURANCE GROUP" | Ukraine | 97.80 | |
| Private Joint-Stock Company "Insurance company" Ukrainian insurance group" | Ukraine | 100.00 | |
| PRIVATE JOINT-STOCK COMPANY "UKRAINIAN INSURANCE COMPANY "KNIAZHA VIENNA INSURANCE GROUP" | Ukraine | 99.99 | |
| PROGRESS Beteiligungsges.m.b.H. | Austria | 70.00 | |
| Projektbau GesmbH | Austria | 100.00 | |
| Projektbau Holding GmbH | Austria | 90.00 | |
| Rathstraße 8 Liegenschaftsverwertungs GmbH | Austria | 100.00 | |
| Ray Sigorta Anonim Sirketi | Turkey | 94.96 | |
| Schulring 21 Bürohaus Errichtungs- und Vermietungs GmbH & Co KG | Austria | 100.00 | |
| SECURIA majetkovosprávná a podielová s.r.o. | Slovakia | 100.00 | |
| Seesam Insurance AS | Estonia | 100.00 | |
| Senioren Residenz Fultererpark Errichtungs- und Verwaltungs GmbH | Austria | 100.00 | |
| Senioren Residenz Veldidenapark Errichtungs- und Verwaltungs GmbH | Austria | 66.70 | |
| SIA "Urban Space" | Baltic States | 100.00 | |
| SIGMA INTERALBANIAN VIENNA INSURANCE GROUP Sh.A. | Albania | 89.05 | |

| Consolidated Companies | | | |
|-----------------------------------------------------------------------------------------|----------------|----------------------------|--|
| Business name | Country | Present capital share in % | |
| Stock Company for Insurance and Reinsurance MAKEDONIJA Skopje Vienna Insurance Group | Macedonia | 94.26 | |
| SVZ GmbH | Austria | 100.00 | |
| SVZD GmbH | Austria | 100.00 | |
| SVZI GmbH | Austria | 100.00 | |
| T 125 GmbH | Austria | 100.00 | |
| TBI BULGARIA EAD in Liquidation | Bulgaria | 100.00 | |
| TECHBASE Sciene Park Vienna GmbH | Austria | 100.00 | |
| twinformatics GmbH | Austria | 100.00 | |
| UNION Vienna Insurance Group Biztositó Zrt. | Hungary | 98.64 | |
| Untere Donaulände 40 GmbH & Co KG | Austria | 100.00 | |
| Vienibas Gatve Investments OÜ | Estonia | 100.00 | |
| Vienibas Gatve Properties SIA | Latvia | 100.00 | |
| Vienna Life Towarzystwo Ubezpieczen na Zycie S.A. Vienna Insurance Group | Poland | 100.00 | |
| Vienna-Life Lebensversicherung AG Vienna Insurance Group | Lichtenstein | 100.00 | |
| VIG-AT Beteiligungen GmbH | Austria | 100.00 | |
| VIG FUND, a.s. | Czech Republic | 100.00 | |
| V.I.G. ND, a.s. | Czech Republic | 100.00 | |
| VIG Offices 1, s.r.o. | Slovakia | 100.00 | |
| VIG Properties Bulgaria AD | Bulgaria | 99.97 | |
| VIG RE zajišťovna, a.s. | Czech Republic | 100.00 | |
| VIG REAL ESTATE DOO | Serbia | 100.00 | |
| VIG Real Estate GmbH | Austria | 100.00 | |
| VIG Services Ukraine, LLC | Ukraine | 100.00 | |
| VITEC Vienna Information Technology Consulting GmbH | Austria | 51.00 | |

| Consolidated Companies | | | |
|-----------------------------------------------------------------------------|---------------------------|----------------------------|--|
| Business name | Country | Present capital share in % | |
| WGPV Holding GmbH | Austria | 100.00 | |
| WIBG Holding GmbH & Co KG | Austria | 100.00 | |
| WIBG Projektentwicklungs GmbH & Co KG | Austria | 100.00 | |
| Wiener Osiguranje Vienna Insurance Group ad | Bosnia and Herzegovina | 100.00 | |
| Wiener osiguranje Vienna Insurance Group dionicko drustvo za osiguranje | Croatia | 97.82 | |
| WIENER RE akcionarsko drustvo za reosiguranje, Beograd | Serbia | 100.00 | |
| WIENER STÄDTISCHE OSIGURANJE akcionarsko drustvo za osiguranje Beograd | Serbia | 100.00 | |
| WIENER STÄDTISCHE VERSICHERUNG AG Vienna Insurance Group | Austria | 97.75 | |
| Wiener Towarzystwo Ubezpiezen Spolka Akcyjna Vienna Insurance Group | Poland | 100.00 | |
| WIENER VEREIN BESTATTUNGS- UND VERSICHERUNGSSERVICE- GESELLSCHAFT M.B.H. | Austria | 100.00 | |
| WILA GmbH | Austria | 100.00 | |
| WINO GmbH | Austria | 100.00 | |
| WNH Liegenschaftsbesitz GmbH | Austria | 100.00 | |
| WSBV Beteiligungsverwaltung GmbH & Co KG | Austria | 100.00 | |
| WSV Beta Immoholding GmbH | Austria | 100.00 | |
| WSV Immoholding GmbH | Austria | 100.00 | |
| WSV Triesterstraße 91 Besitz GmbH & Co KG | Austria | 100.00 | |
| WSV Vermögensverwaltung GmbH | Austria | 100.00 | |
| WWG Beteiligungen GmbH | Austria | 87.07 | |

| Companies consolidated using the equity method | | |
|---------------------------------------------------------------------------------------------------------|----------------|----------------------------|
| Business name | Country | Present capital share in % |
| "Schwarzatal" Gemeinnützige Wohnungs- und Siedlungsanlagen- GmbH | Austria | 100.00 |
| AB Modřice, a.s. | Czech Republic | 100.00 |
| AIS Servis, s.r.o. | Czech Republic | 100.00 |
| Alpenländische Heimstätte, gemeinnützige Wohnungsbau- und Siedlungsgesellschaft m.b.H. | Austria | 94.84 |
| Beteiligungs- und Immobilien GmbH | Austria | 25.00 |
| Beteiligungs- und Wohnungsanlagen GmbH | Austria | 25.00 |
| ČPP Servis, s.r.o. | Czech Republic | 100.00 |
| CROWN-WSF spol. s.r.o. | Czech Republic | 30.00 |
| ERSTE drustvo s ogranicenom odgovornoscu za upravljanje obveznim i dobrovljnim mirovinskim fondovima | Croatia | 25.30 |
| Erste gemeinnützige Wohnungsgesellschaft Heimstätte Gesellschaft m.b.H. | Austria | 99.77 |
| FinServis Plus, s.r.o. | Czech Republic | 100.00 |
| GLOBAL ASSISTANCE, a.s. | Czech Republic | 100.00 |
| Gemeinnützige Industrie-Wohnungsaktiengesellschaft | Austria | 55.00 |
| Gemeinnützige Mürz-Ybbs Siedlungsanlagen-GmbH | Austria | 99.92 |
| Gewista-Werbegesellschaft m.b.H. | Austria | 33.00 |
| Global Expert, s.r.o. | Czech Republic | 100.00 |
| HOTELY SRNÍ, a.s. | Czech Republic | 100.00 |
| Main Point Karlín II., a.s. | Czech Republic | 100.00 |
| NEUE HEIMAT Oberösterreich Gemeinnützige Wohnungs-und SiedlungsgesmbH | Austria | 99.82 |
| Neuland gemeinnützige Wohnbau-Gesellschaft m.b.H. | Austria | 61.00 |
| Pražská softwarová s.r.o | Czech Republic | 100.00 |
| SURPMO, a.s. | Czech Republic | 100.00 |

| Companies consolidated using the equity method | | |
|-----------------------------------------------------------------------------------|----------------|----------------------------|
| Business name | Country | Present capital share in % |
| S - budovy, a.s. | Czech Republic | 100.00 |
| SOZIALBAU gemeinnützige Wohnungsaktiengesellschaft | Austria | 54.17 |
| Sanatorium Astoria, a.s. | Czech Republic | 100.00 |
| Towarzystwo Ubezpieczen Wzajemnych "TUW" | Poland | 52.16 |
| Urbanbau Gemeinnützige Bau-, Wohnungs- und Stadterneuerungsgesellschaft m.b.H. | Austria | 51.46 |
| VBV - Betriebliche Altersvorsorge AG | Austria | 23.71 |
| Österreichisches Verkehrsbüro Aktiengesellschaft | Austria | 36.58 |

| Unconsolidated companies | | |
|--------------------------------------------------------------------------------------------------|----------------|----------------------------|
| Business name | Country | Present capital share in % |
| "Assistance Company "Ukrainian Assistance Service" LLC | Ukraine | 100.00 |
| "Eisenhof" Gemeinnützige Wohnungsgesellschaft m.b.H. | Austria | 20.13 |
| "Neue Heimat" Stadterneuerungsgesellschaft m.b.H. | Austria | 79.51 |
| Akcionarsko drustvo za zivotno osiguranje Wiener Städtische Podgorica, Vienna Insurance Group | Montenegro | 100.00 |
| ALBA Services GmbH | Austria | 48.87 |
| Amadi GmbH | Germany | 100.00 |
| AQUILA Hausmanagement GmbH | Austria | 97.75 |
| AREALIS Liegenschaftsmanagement GmbH | Austria | 48.87 |
| Autosig SRL | Romania | 99.50 |
| B&A Insurance Consulting s.r.o. | Czech Republic | 48.45 |
| Benefia Ubezpieczenia Spolka z ograniczona odpowiedzialnoscia | Poland | 99.94 |
| Brunn N68 Sanierungs GmbH | Austria | 48.87 |
| Bulstrad Trudova Meditzina EOOD | Bulgaria | 100.00 |
| CAPITOL BROKER DE PENSII PRIVATE S.R.L. | Romania | 98.18 |
| CAPITOL INTERMEDIAR DE PRODUSE BANCARE S.R.L. | Romania | 98.18 |
| CAPITOL INTERMEDIAR DE PRODUSE DE LEASING S.R.L. | Romania | 98.18 |
| CARPLUS Versicherungsvermittlungsagentur GmbH | Austria | 97.75 |
| Compensa Dystrybucja Spolka z ograniczona odpowiedzialnoscia | Poland | 99.98 |
| DV Asset Management EAD | Bulgaria | 100.00 |
| DV CONSULTING EOOD | Bulgaria | 100.00 |
| DV Immoholding GmbH | Austria | 100.00 |
| DV Invest EAD | Bulgaria | 100.00 |
| DVIB alpha GmbH | Austria | 100.00 |

| Unconsolidated companies | | |
|-------------------------------------------------------------------------|----------------|----------------------------|
| Business name | Country | Present capital share in % |
| DVS Donau-Versicherung Vermittlungs- und Service-Gesellschaft m.b.H. | Austria | 100.00 |
| EBS Wohnungsgesellschaft mbH Linz | Austria | 24.44 |
| EBV-Leasing Gesellschaft m.b.H. | Austria | 72.32 |
| EGW Datenverarbeitungs-Gesellschaft m.b.H. | Austria | 71.92 |
| EGW Liegenschaftsverwertungs GmbH | Austria | 71.92 |
| EGW Wohnbau gemeinnützige Ges.m.b.H. | Austria | 71.92 |
| Erste Bank und Sparkassen Leasing GmbH | Austria | 47.90 |
| Erste Biztositasi Alkusz Kft | Hungary | 98.64 |
| European Insurance & Reinsurance Brokers Ltd. | United Kingdom | 100.00 |
| EXPERTA Schadenregulierungs-Gesellschaft mbH | Austria | 99.44 |
| Finanzpartner GmbH | Austria | 48.87 |
| Foreign limited liability company "InterInvestUchastie" | Belarus | 100.00 |
| GELUP GmbH | Austria | 32.58 |
| GGVier Projekt-GmbH | Austria | 53.76 |
| Glamas Beteiligungsverwaltungs GmbH & Co "Beta" KG | Austria | 28.51 |
| Global Assistance Polska Spolka z ograniczona odpowiedzialnoscia | Poland | 99.99 |
| GLOBAL ASSISTANCE SERVICES s.r.o. | Czech Republic | 100.00 |
| GLOBAL ASSISTANCE SERVICES SRL | Romania | 99.70 |
| GLOBAL ASSISTANCE SLOVAKIA s.r.o. | Slovakia | 99.11 |
| Global Services Bulgaria JSC | Bulgaria | 100.00 |
| Hausservice Objektbewirtschaftungs GmbH | Austria | 20.72 |
| HORIZONT Personal-, Team- und Organisationsentwicklung GmbH | Austria | 98.29 |
| Hotel Voltino in Liquidation | Croatia | 97.82 |

| Unconsolidated companies | | |
|---------------------------------------------------------------------------------|---------------------------|----------------------------|
| Business name | Country | Present capital share in % |
| Immodat GmbH | Austria | 20.72 |
| IMOVE Immobilienverwertung- und -verwaltungs GmbH | Austria | 20.72 |
| InterRisk Informatik GmbH | Germany | 100.00 |
| ITIS Spolka z ograniczona odpowiedzialnosczia | Poland | 49.01 |
| JAHORINA AUTO d.o.o. | Bosnia and Herzegovina | 100.00 |
| Jahorina Konseko Progres a.d. in Liquidation | Bosnia and Herzegovina | 28.00 |
| Joint Stock Company "Curatio" | Georgia | 90.00 |
| Joint Stock Insurance Company WINNER LIFE – Vienna Insurance Group Skopje | Macedonia | 100.00 |
| KUPALA Belarusian-Austrian Closed Joint Stock Insurance Company | Belarus | 98.26 |
| KWC Campus Errichtungsgesellschaft m.b.H. | Austria | 48.87 |
| Lead Equities II Auslandsbeteiligungs AG | Austria | 21.59 |
| Lead Equities II.Private Equity Mittelstandsfinanzierungs AG | Austria | 21.59 |
| LiSciV Muthgasse GmbH & Co KG | Austria | 28.51 |
| Money & More Pénzügyi Tanácsadó Zártkörüen Müködö Részvénytársaság | Hungary | 98.64 |
| PFG Liegenschaftsbewirtschaftungs GmbH | Austria | 73.96 |
| POLISA – ZYCIE Ubezpieczenia Spolka z ograniczona odpowieszialnoscia | Poland | 99.97 |
| Privat Joint-Stock Company "OWN SERVICE" | Ukraine | 100.00 |
| Renaissance Hotel Realbesitz GmbH | Austria | 40.00 |
| Risk Consult Bulgaria EOOD | Bulgaria | 51.00 |
| Risk Consult Polska Sp.z.o.o. | Poland | 68.15 |
| RISK CONSULT Sicherheits- und Risiko- Managementberatung Gesellschaft m.b.H. | Austria | 51.00 |

| Unconsolidated companies | | |
|------------------------------------------------------------------|-----------|----------------------------|
| Business name | Country | Present capital share in % |
| Risk Expert Risk ve Hasar Danismanlik Hizmetleri Limited Sirketi | Turkey | 64.19 |
| Risk Experts Risiko Engineering GmbH | Austria | 12.24 |
| Risk Experts s.r.o. | Slovakia | 51.00 |
| Risk Logics Risikoberatung GmbH | Austria | 51.00 |
| Rößlergasse Bauteil Drei GmbH | Austria | 100.00 |
| Rößlergasse Bauteil Zwei GmbH | Austria | 97.75 |
| S. C. SOCIETATEA TRAINING IN ASIGURARI S.R.L. | Romania | 98.46 |
| S.C. CLUB A.RO S.R.L. | Romania | 99.72 |
| S.C. Risk Consult & Engineering Romania S.R.L. | Romania | 51.00 |
| S.O.S EXPERT d.o.o. za poslovanje nekretninama | Croatia | 100.00 |
| SB Liegenschaftsverwertungs GmbH | Austria | 40.26 |
| Senioren Residenzen gemeinnützige Betriebsgesellschaft mbH | Austria | 97.75 |
| serviceline contact center dienstleistungs-gmbH | Austria | 97.75 |
| Slovexperta, s.r.o. | Slovakia | 98.51 |
| Soleta Beteiligungsverwaltungs GmbH | Austria | 28.51 |
| Sparkassen-Versicherungsservice Gesellschaft m.b.H. | Austria | 97.75 |
| Spoldzielnia Uslugowa VIG EKSPERT W WARSZAWIE | Poland | 99.97 |
| TAUROS Capital Investment GmbH & Co KG | Austria | 19.55 |
| TAUROS Capital Management GmbH | Austria | 24.93 |
| TBI Info OOD | Bulgaria | 20.00 |
| TOGETHER CCA GmbH | Austria | 24.71 |
| twinfaktor GmbH | Austria | 74.16 |
| JAB "Compensa Life Distribution" | Lithuania | 100.00 |
| UNION-Erted Ellatasszervezö Korlatold Felelössegü Tarsasag | Hungary | 67.33 |

REPORT OF THE BOARD OF DIRECTORS ON RELATIONS

ANNUAL REPORT 2019

| Unconsolidated companies | | |
|-----------------------------------------------------------------------|----------------|----------------------------|
| Business name | Country | Present capital share in % |
| Versicherungsbüro Dr. Ignaz Fiala Gesellschaft m.b.H. | Austria | 47.90 |
| Vienna Insurance Group Polska Spolka z ograniczona odpowiedzialnościa | Poland | 99.99 |
| Vienna International Underwriters GmbH | Austria | 100.00 |
| Viesure innovation center GmbH | Austria | 98.87 |
| VIG AM Services GmbH | Austria | 100.00 |
| VIG Asset Management, a.s. | Czech Republic | 100.00 |
| VIG Management Service SRL | Romania | 98.46 |
| VIG Offices, s.r.o. | Slovakia | 98.47 |
| VIG Services Bulgaria EOOD | Bulgaria | 100.00 |
| VIG Services Shqiperi Sh.p.K. | Albania | 89.52 |
| VÖB Direkt Versicherungsagentur GmbH | Austria | 48.87 |
| WAG Wohnungsanlagen Gesellschaft m.b.H. | Austria | 24.44 |
| Wien 3420 Aspern Development AG | Austria | 23.92 |
| Wiener Städtische Donau Leasing GmbH | Austria | 97.75 |
| WOFIN Wohnungsfinanzierungs GmbH | Austria | 20.72 |
| WSBV Beteiligungsverwaltung GmbH | Austria | 97.75 |
| WSVA Liegenschaftbesitz GmbH | Austria | 97.75 |
| WSVB Liegenschaftbesitz GmbH | Austria | 97.75 |



NON-FINANCIAL PART

1. Company development

In 2019, ČPP was among the ten fastest growing Czech insurance companies. Its market share of 7.4% strengthened the position of ČPP as the fifth largest insurance company in the total ranking. ČPP's operations in the Czech insurance market are successful primarily owing to the quality of provided services, the intensive development of relations with clients, business partners and the general public, the implementation of attractive product innovations, the application of modern digital procedures, and the use of alternative technologies. Transparency, professionalism and flexibility along with a human approach, compliancy in negotiations and helpfulness – these are just examples of ČPP's characteristic features appreciated by the professional public and ČPP clients. ČPP ranked among the three best insurance companies in the Most Client-Friendly Life Assurance Company category of the Best Insurance Company competition organised by the daily Hospodářské noviny. ČPP offers the broadest coverage in the market in terms of a rider covering the costs of assisted reproductive treatment which can help women up to the age of 45 years to give birth to a longed-for child. We extended the insurance coverage for congenital defects of children. As the only insurance company in the market, ČPP offers insurance of the risk of operations of children with a congenital disorder.

2. Research and development

In its research and development activities, ČPP focuses on areas closely connected with its business, i.e. the provision of insurance services. It prioritises the intensive development and wider use of information and communication technologies and implements projects focusing on the digitalisation of insurance processes. The research and development outputs are then used when concluding or managing contracts or settling claims. One of the major goals

of future innovations is the gradual limitation of all types of paper documentation with the ultimate goal to abandon it entirely, and the implementation of process automation.

3. Environmental protection and social and employment relations

As a significant player in the insurance market, ČPP considers responsible and ethical business activities an integral part of its business strategy, giving rise to a commitment whose fulfilment will result in long-term prosperity and sustainability. ČPP wants to be an attractive employer for the next generations, since without their talent, creativity and innovative thinking the implementation of digitalisation would be unfeasible. ČPP therefore systematically pays attention to the development of the potential of its employees while remembering the needs of the community in which it operates. It develops preventive programmes on healthy life style and educates children and young people in financial maturity. It also offers its expert knowledge to non-profit organisations free-ofcharge and provides financial and material assistance to selected charity projects and organisations. The underlying values of the Company's corporate culture also include an environment-friendly approach and the protection of natural resources. ČPP motivates its employees to follow the principles of environmental protection and frugality.

4. Foreign branches

ČPP has no foreign branches.

5. Acquisition of own shares or ownership interests

ČPP did not acquire any of its own shares or ownership interests.

6. Other requirements set out by special legal regulations

ČPP meets the requirements associated with its business activity, which is insurance. Insurance is legislatively regulated by the Insurance Act and the Act on Insurance Intermediaries and Independent Loss Adjusters. No other special requirements have been determined for the Company.

More detailed information on corporate social responsibility and ČPP's sustainability strategy can be found in our Sustainability Report 2019, available at ČPP's website https://www.cpp.cz/profil/.

